

Figure 1

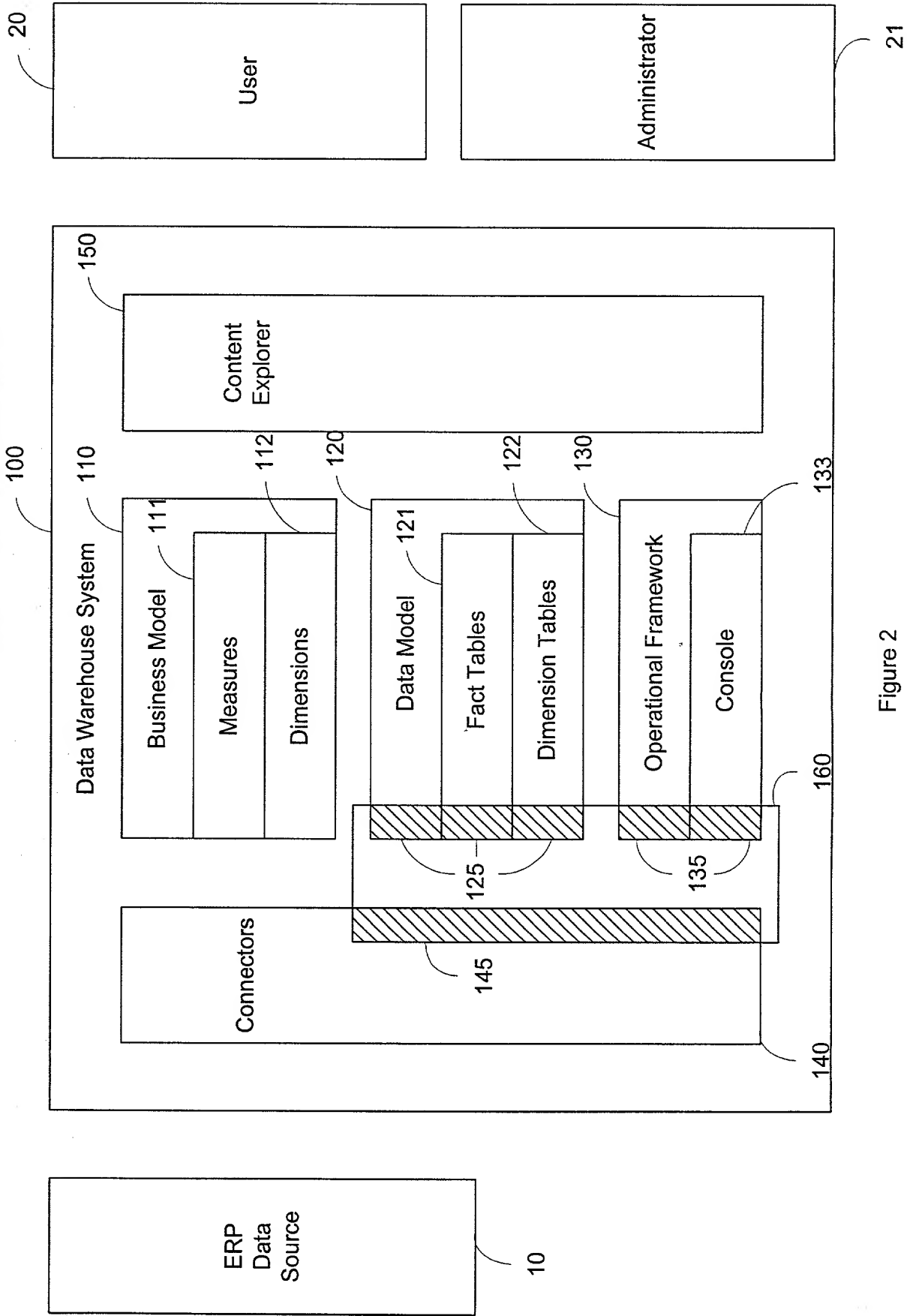


Figure 2

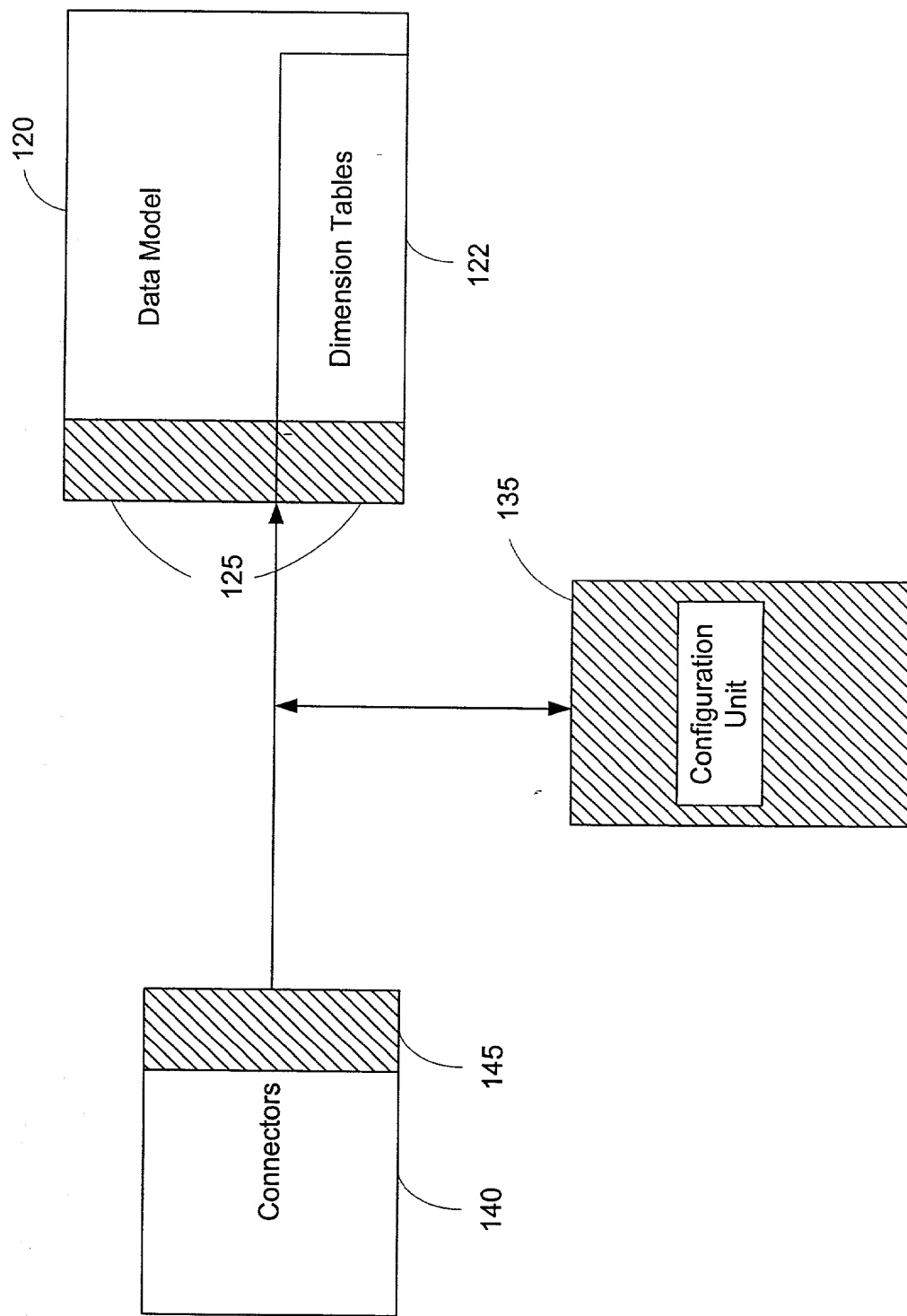


Figure 3

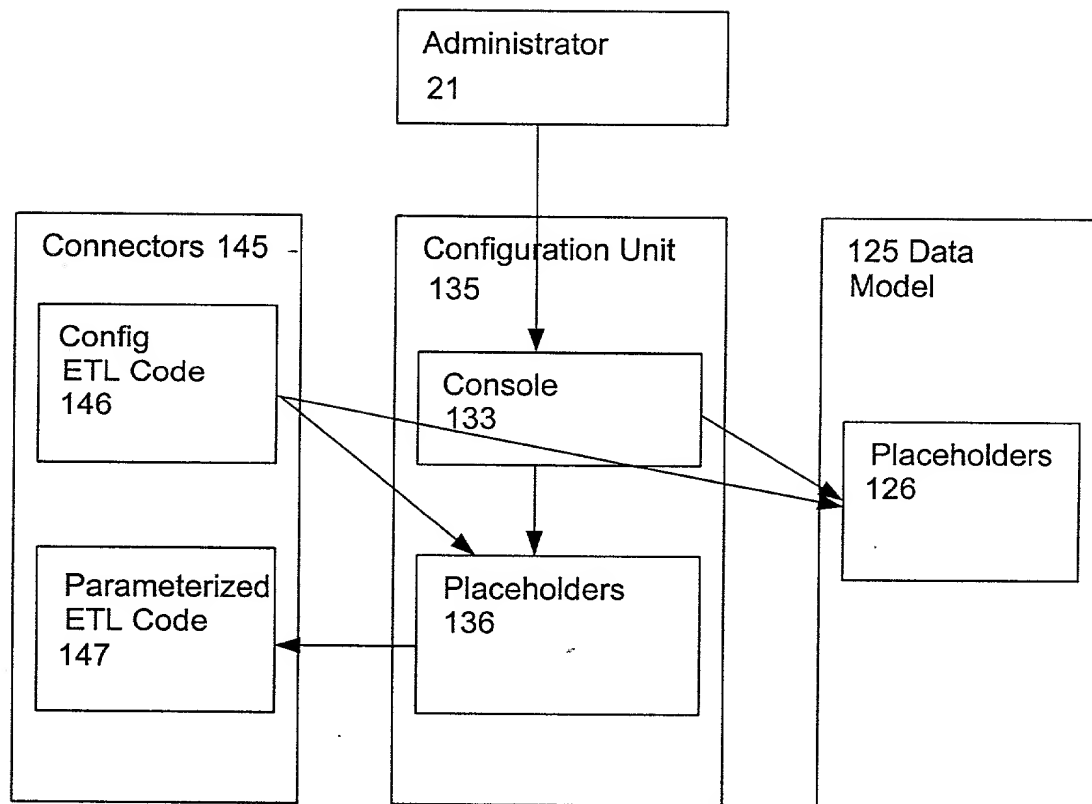


Figure 4

System Parameters

System Parameters

Parameter

AP_ADJUSTMT_MULTI_COND

SYSTEM

Specifies which document types are used to set the multiplier identifying adjustments

AP_ADJUSTMT_RSN_COND

SYSTEM

Identifies which document codes (00/D/T) are adjustment types used in A/P

AP_INVOICE_MULTI_COND

SYSTEM

Specifies which document types are used to set the multiplier identifying transactions/vouchers

AP_MATCH_DOC_TYP_COND

SYSTEM

Specifies which document codes (00/D/T) are payment types used in A/P

AP_PAYMENT_MULTI_COND

SYSTEM

Specifies which document types are used to set the multiplier identifying payments

AP_TRANSACTION_TYP_COND

SYSTEM

Identifies which document codes (00/D/T) are transaction/voucher types used in A/P

AR_BADDEBT_MULTI_COND

SYSTEM

Specifies which document types are used to set the multiplier identifying bad debt transactions

AR_INVOICE_MULTI_COND

SYSTEM

Specifies which document codes are matching document types used in A/R

AR_MATCH_DOC_TYP_COND

SYSTEM

Specifies which document types are used to set the multiplier identifying invoice transactions

AR_PAYMENT_MULTI_COND

SYSTEM

Specifies which document codes (00/D/T) are transaction/invoice types used in A/R

AR_TRANSACTION_TYP_COND

SYSTEM

Identifies which document codes (00/D/T) are transaction/invoice types used in A/R

DEFAULT_COUNTRY_CD

SYSTEM

Default country code J D. Edwards populates the default country code with a blank space, so this must be defined if the company is in

DEFAULT_COUNTRY_NM

SYSTEM

Default value of date types in the target table

DEFAULT_DATE

SYSTEM

Default value of large varchar types in the target table

DEFAULT_LONG_CHAR

SYSTEM

Default value of numeric types in the target table

DEFAULT_SHORT_CHAR

SYSTEM

Default value of short varchar (less than ten characters) data types in the target table

DEFAULT_VARIANT

SYSTEM

Default value of the fiscal variant type in the target table

GL_ACCT_TYPE_CD

SYSTEM

JDE column name from F0001 that is the source for the account type code This is a required assignment

GL_BU_DEPT_CD

SYSTEM

JDE column name from F0006 that is the source for the department code of a business unit The definition must be limited to a single

GL_BU_FLTR

SYSTEM

A business unit filter to be included in the WHERE clause of datastreams that include F0006, the Business Unit Master The

GL_BU_MNGR_CD

SYSTEM

JDE column name from F0006 that is the source for the business manager of a business unit The definition must be limited to a single

GL_BU_REGN_CD

SYSTEM

JDE column name from F0006 that is the source for the region code of a business unit The definition must be limited to a single

GL_BU_RESP_EXEC_CD

SYSTEM

JDE column name from F0006 that is the source for the responsible executive of a business unit The definition must be limited to a single

GL_BU_UDC_01

SYSTEM

JDE column name from F0006 that is the source for the business category unit 1 The definition must be limited to a single column name

GL_BU_UDC_02

SYSTEM

JDE column name from F0006 that is the source for the business category unit 2 The definition must be limited to a single column name

GL_BU_UDC_03

SYSTEM

JDE column name from F0006 that is the source for the business category unit 3 The definition must be limited to a single column name

GL_BU_UDC_04

SYSTEM

JDE column name from F0006 that is the source for the business category unit 4 The definition must be limited to a single column name

GL_BU_UDC_05

SYSTEM

JDE column name from F0006 that is the source for the business category unit 5 The definition must be limited to a single column name

GL_BU_UDC_06

SYSTEM

JDE column name from F0006 that is the source for the business category unit 6 The definition must be limited to a single column name

GL_BU_UDC_07

SYSTEM

JDE column name from F0006 that is the source for the business category unit 7 The definition must be limited to a single column name

GL_BU_UDC_08

SYSTEM

JDE column name from F0006 that is the source for the business category unit 8 The definition must be limited to a single column name

GL_BU_UDC_09

SYSTEM

JDE column name from F0006 that is the source for the business category unit 9 The definition must be limited to a single column name

GL_BU_UDC_10

SYSTEM

JDE column name from F0006 that is the source for the business category unit 10 The definition must be limited to a single column name

GL_BU_UDC_10

SYSTEM

Figure 5

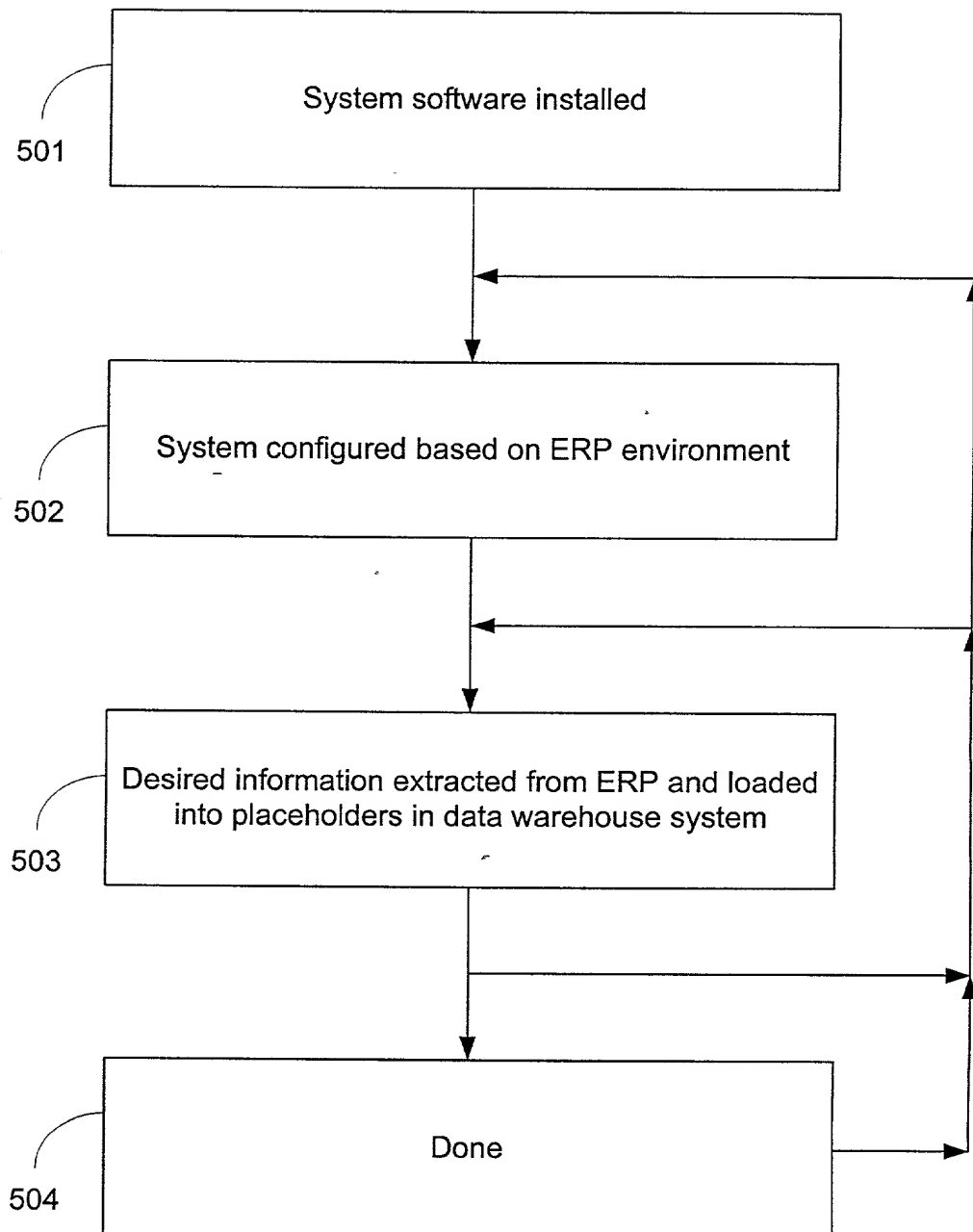


Figure 6

135

Configuration Unit

303 Fiscal Pattern Settör

304 Currency Settör

305 User Defined Category Selector

306 Multiplier Settör

307 Source Details Settör

308 Environmental Settör

Figure 7

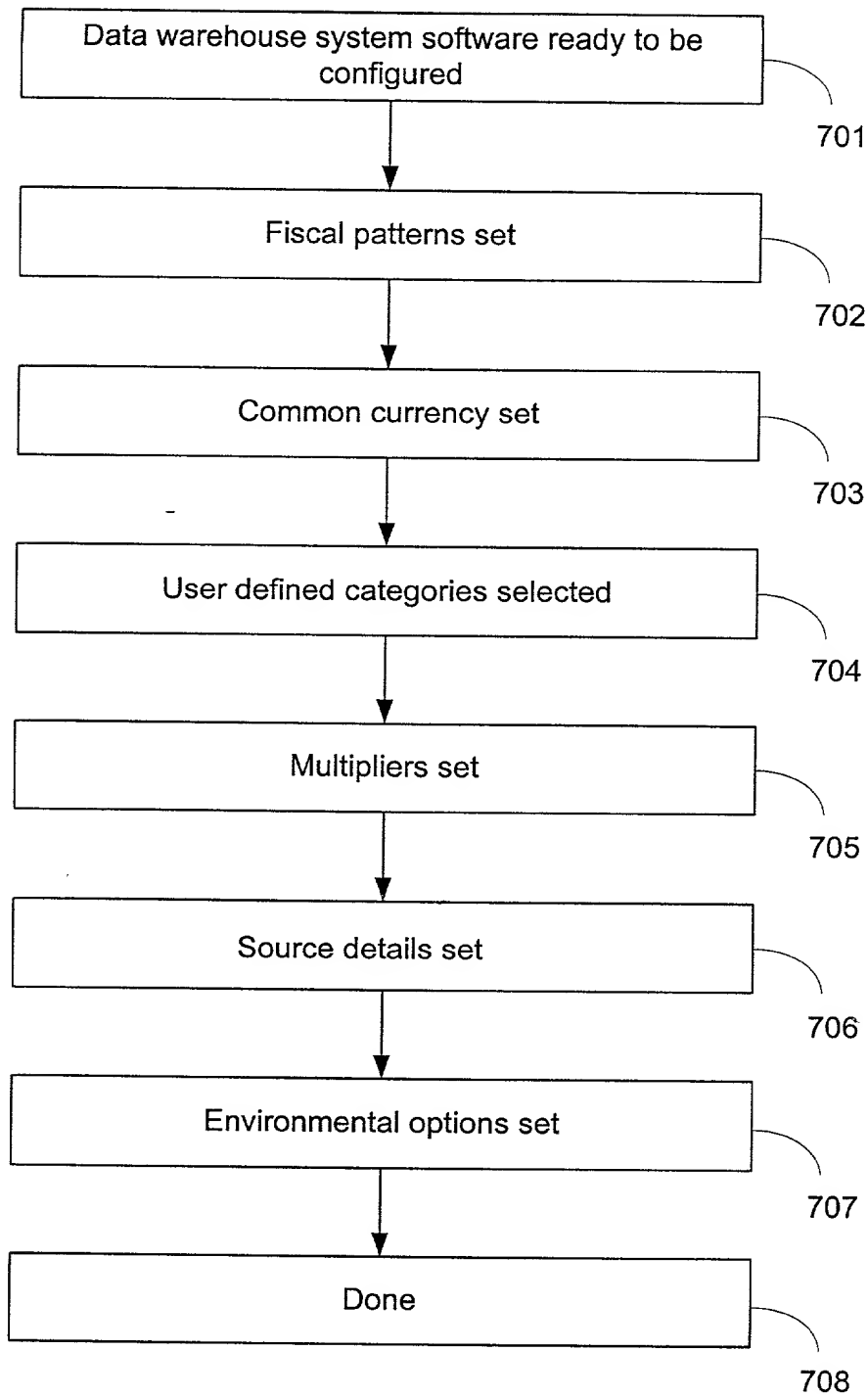


Figure 8

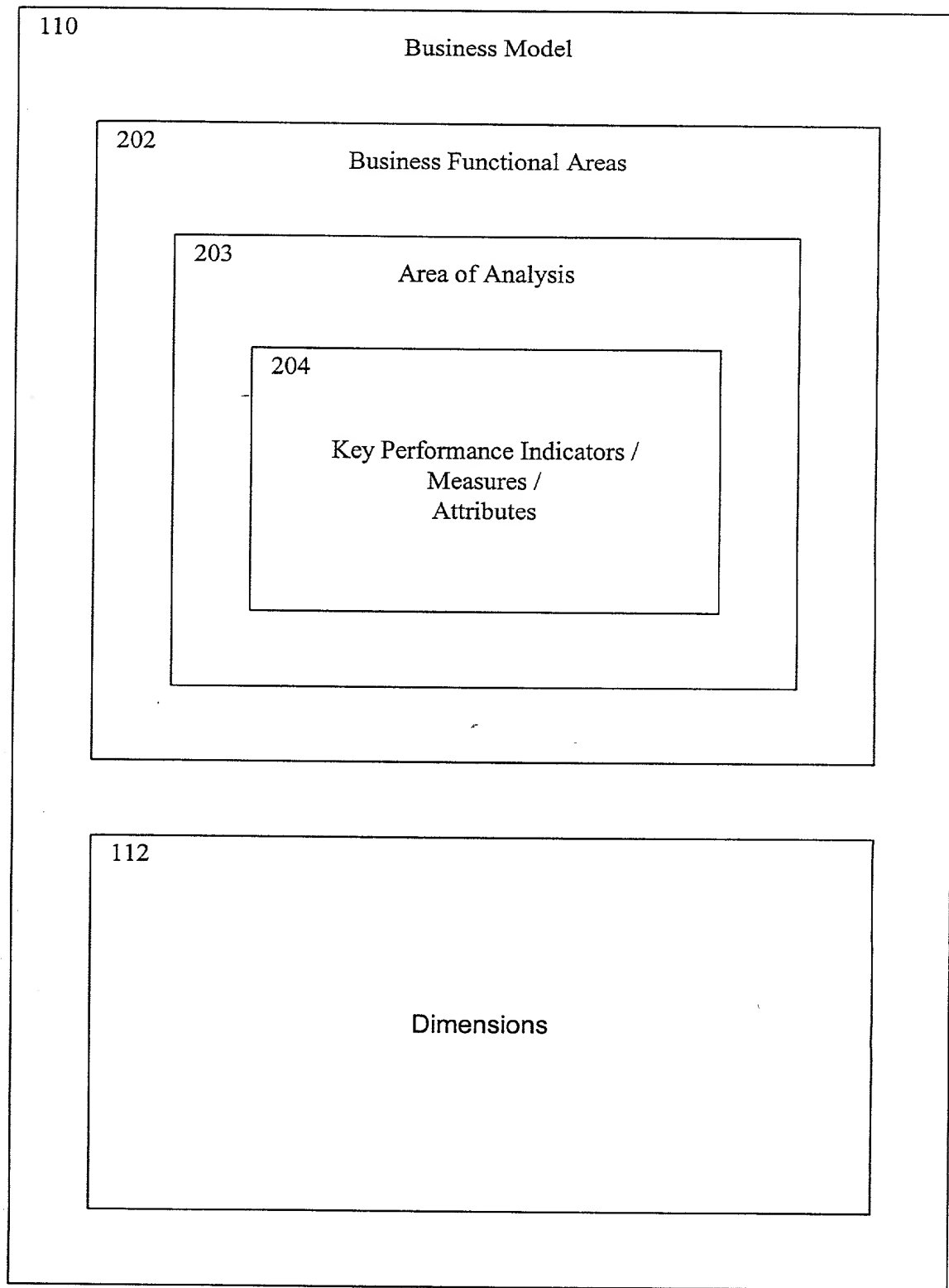


Figure 9

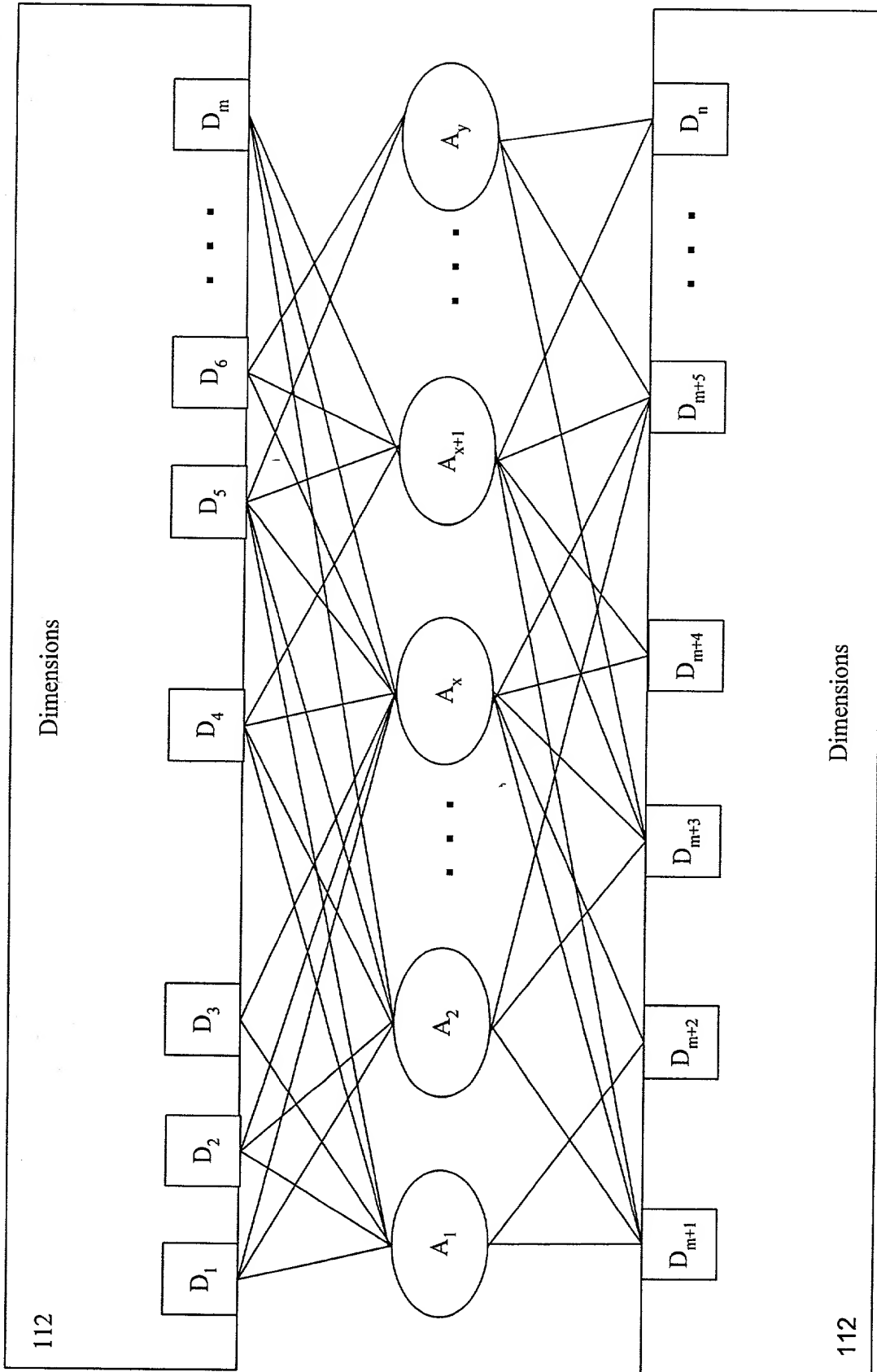


Figure 10

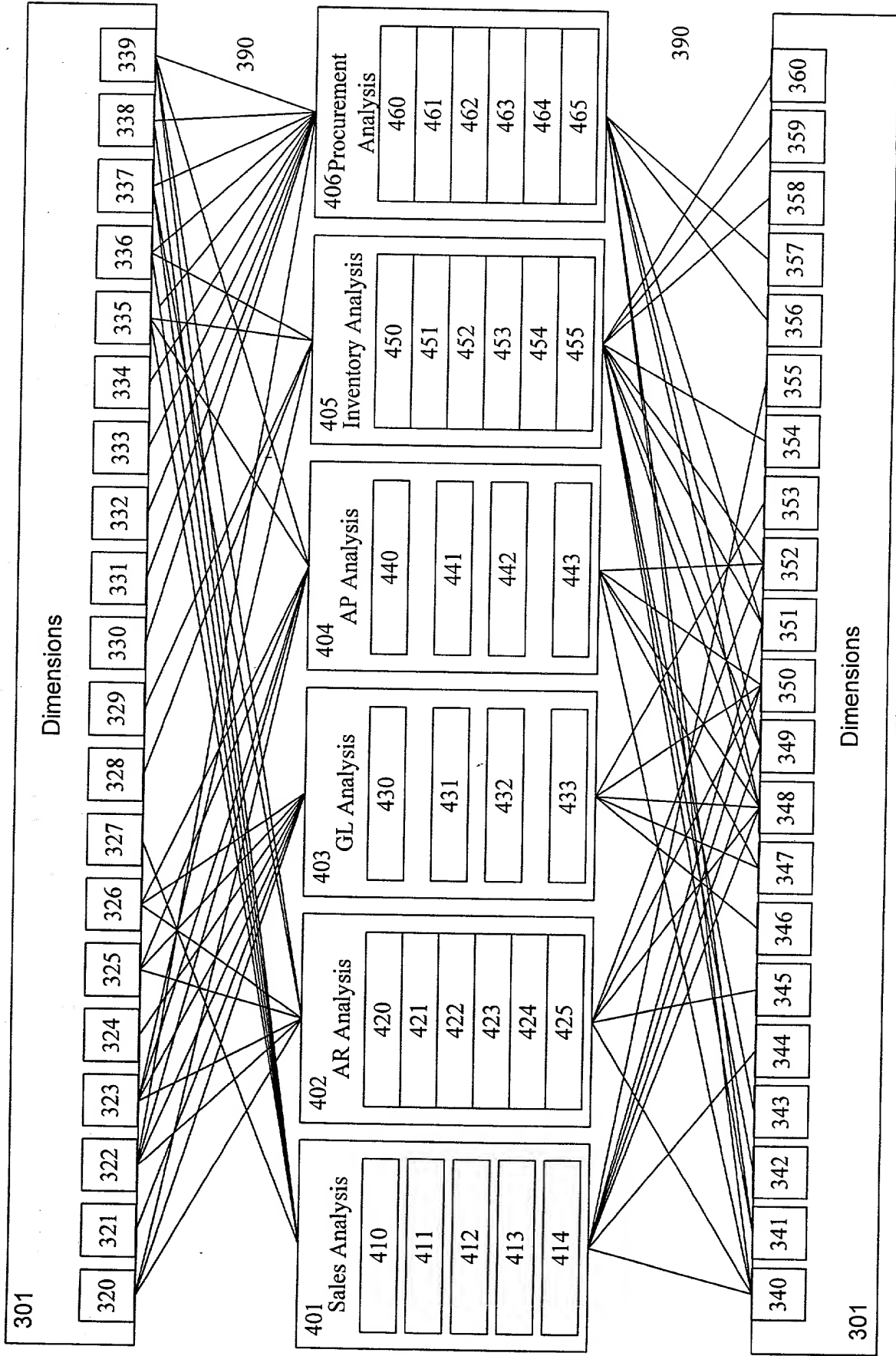


Figure 11

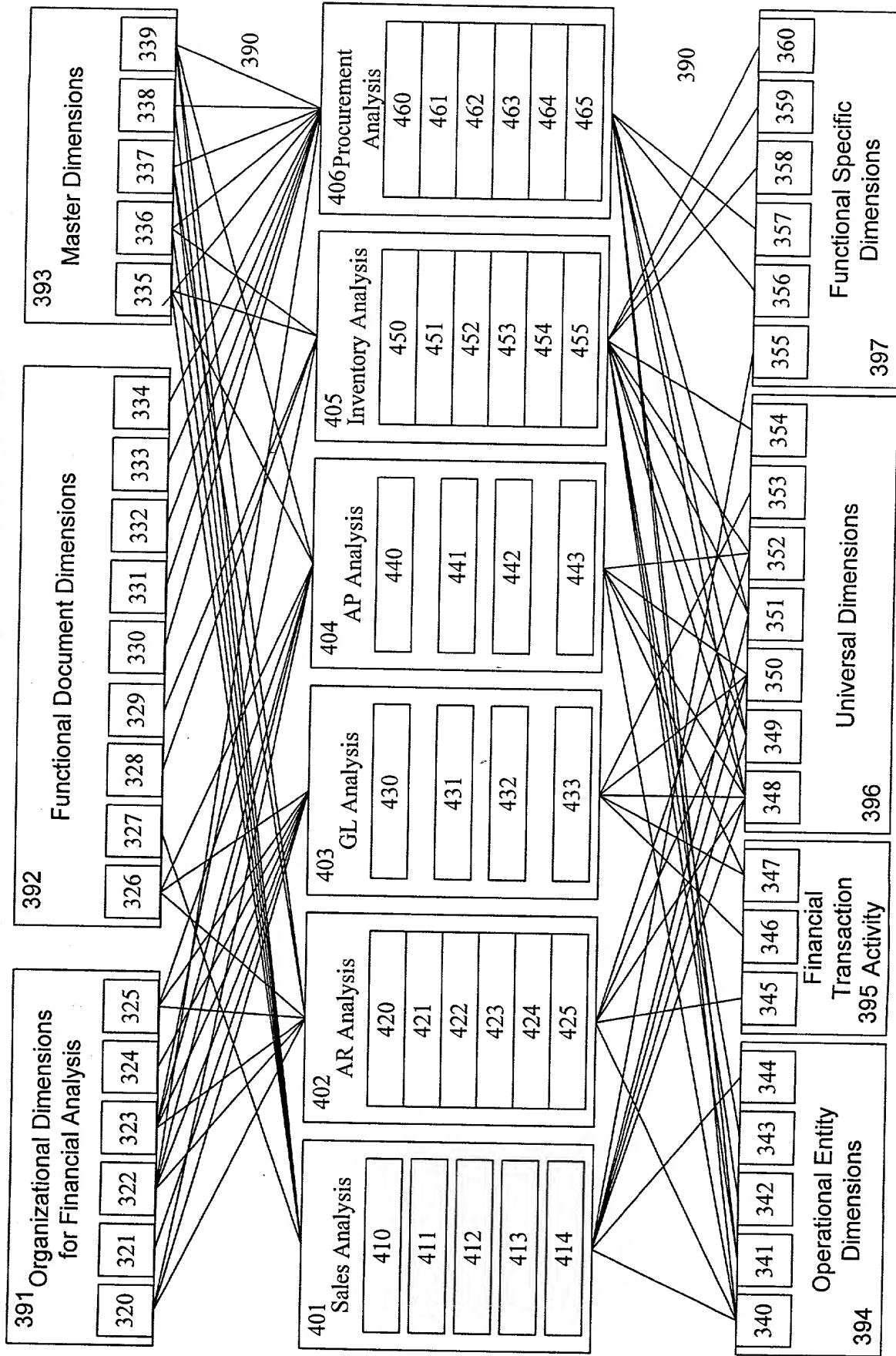


Figure 12

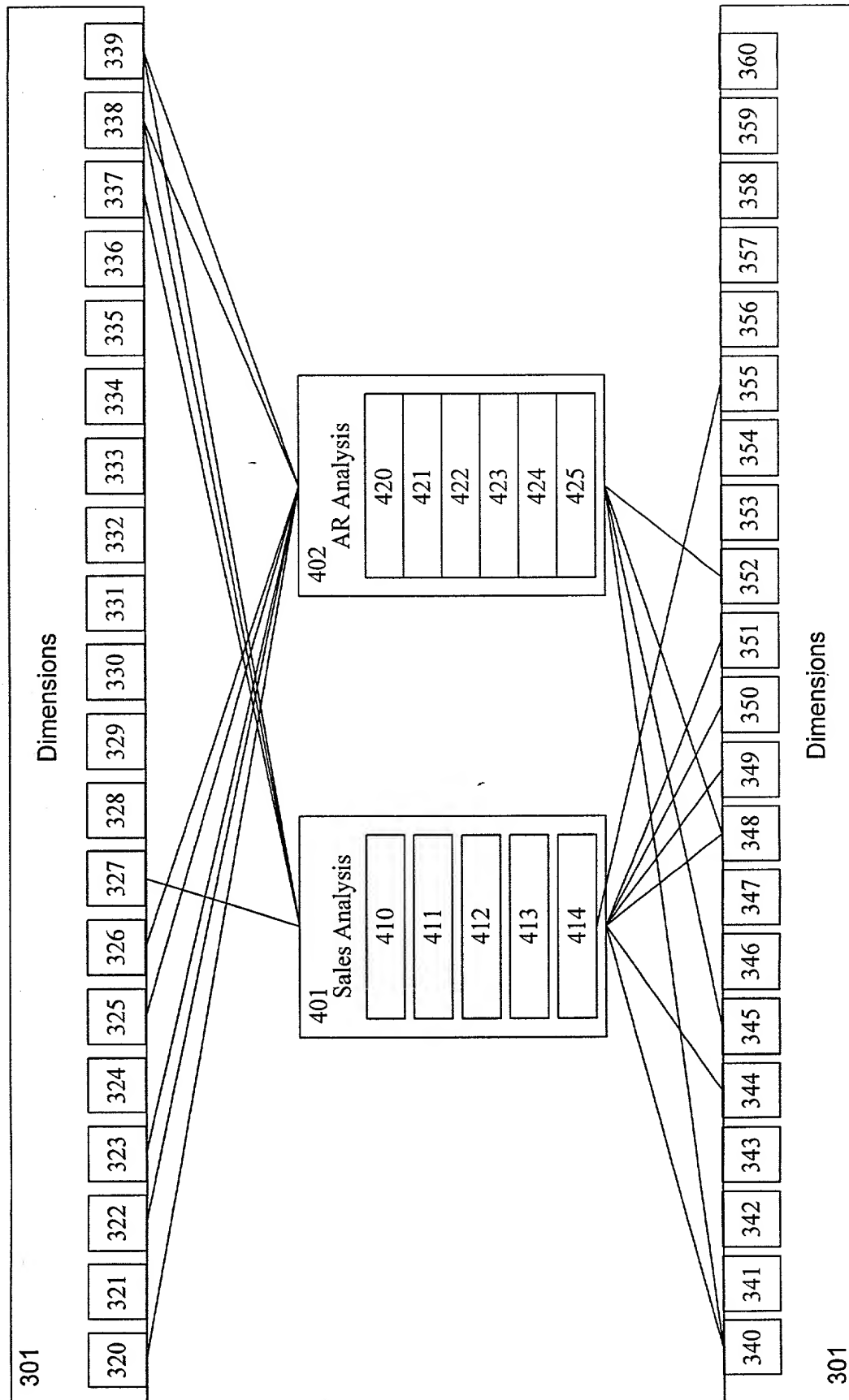


Figure 14

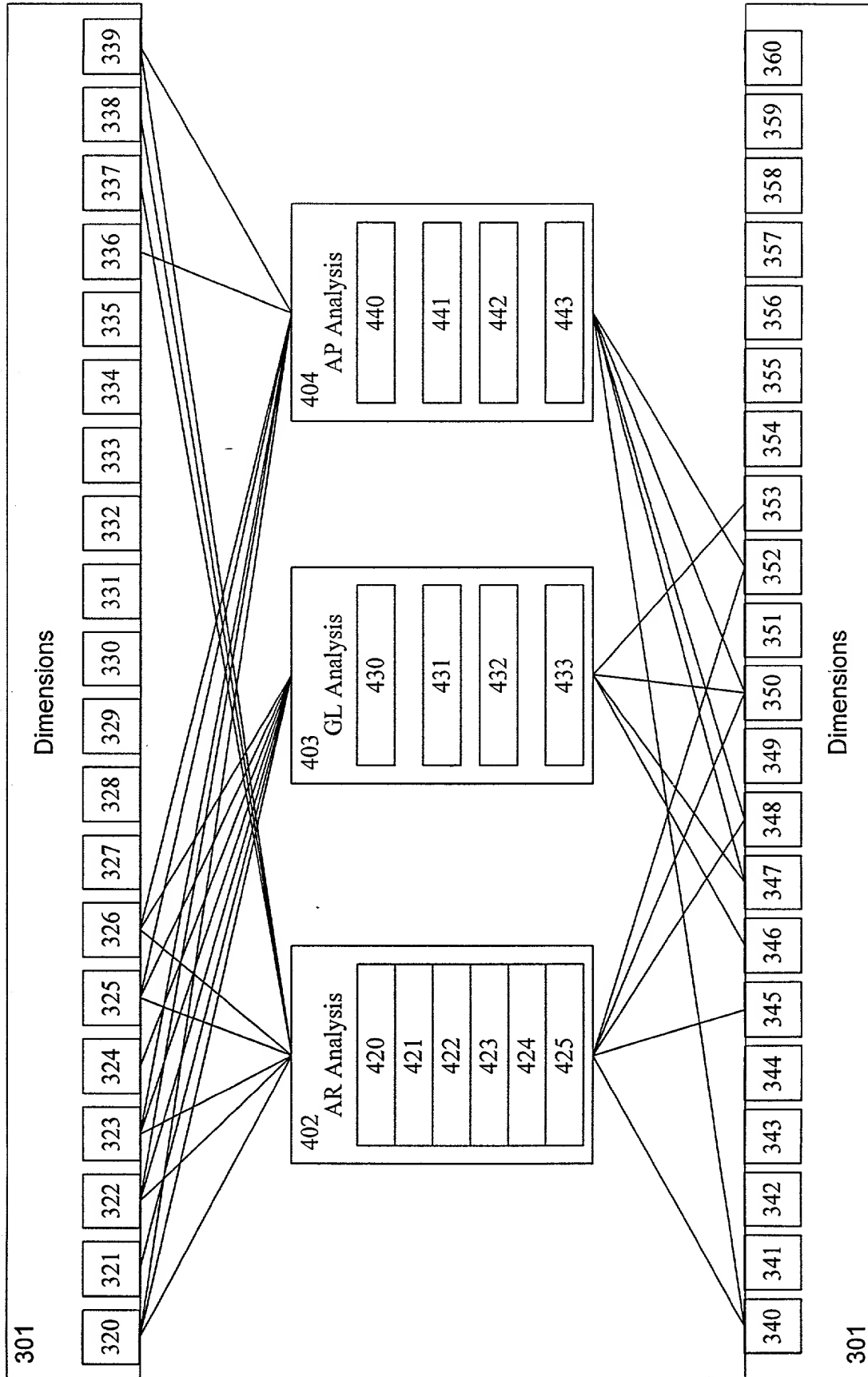


Figure 15

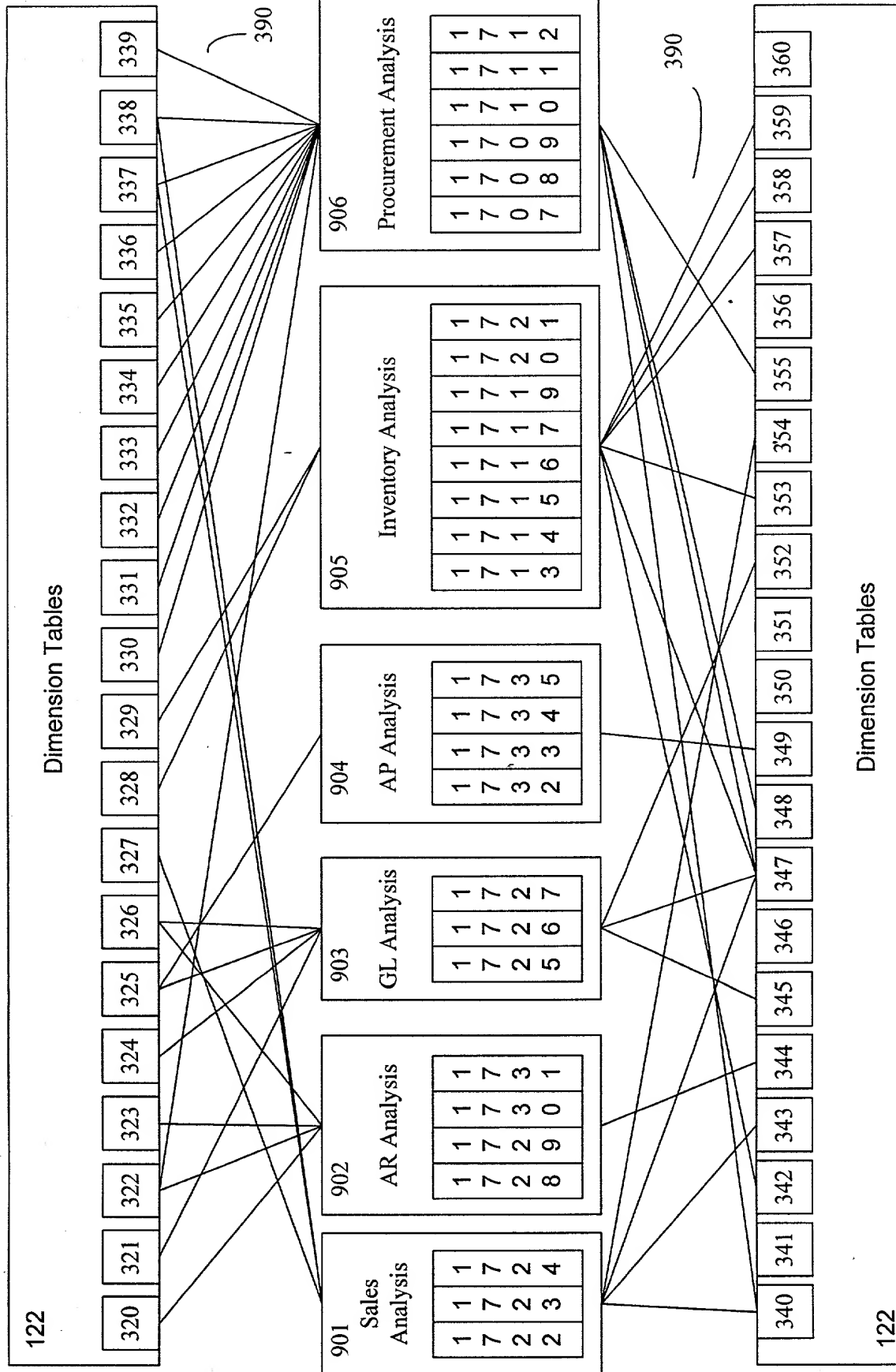


Figure 16

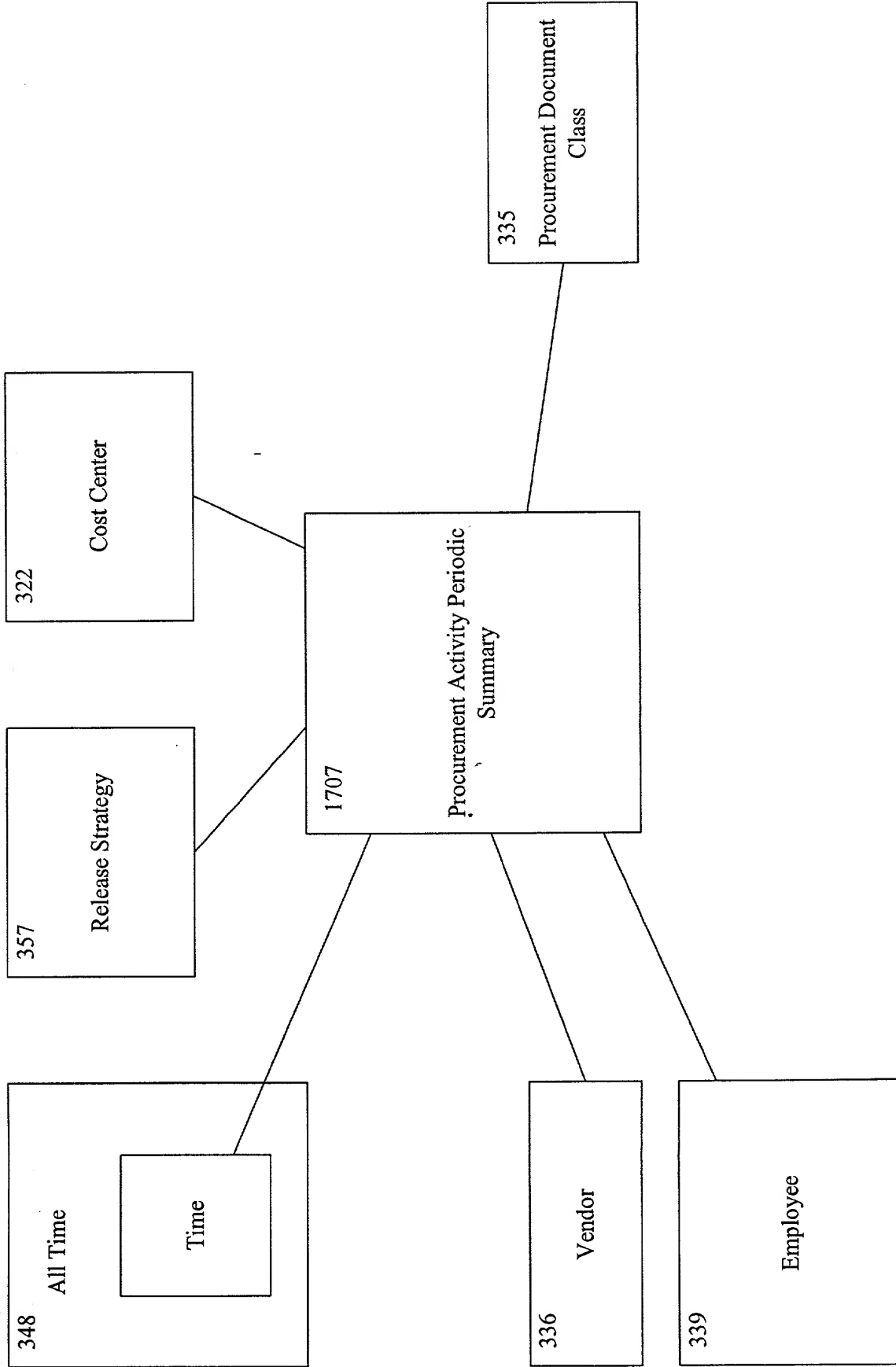


Figure 17A

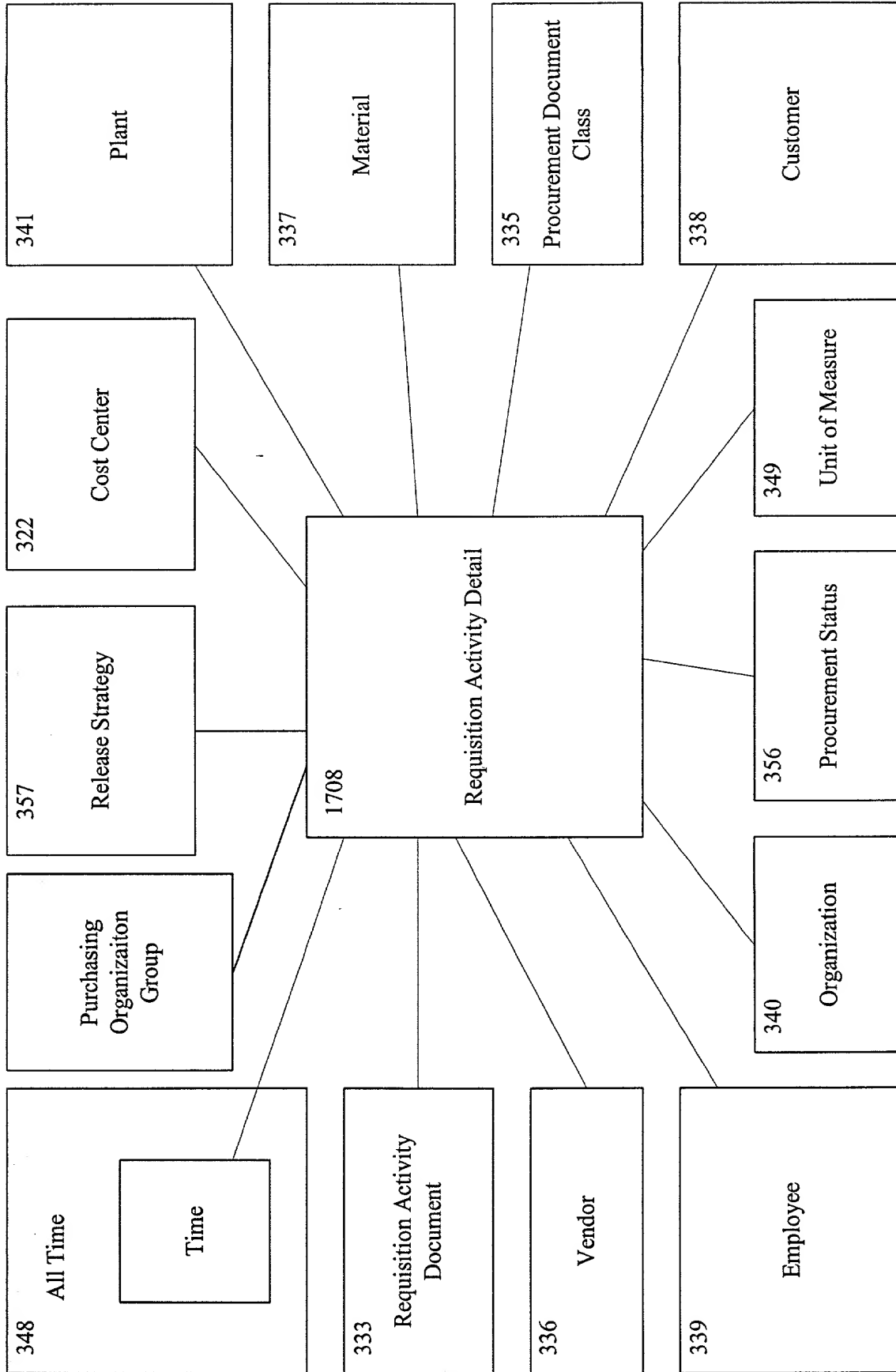


Figure 17B

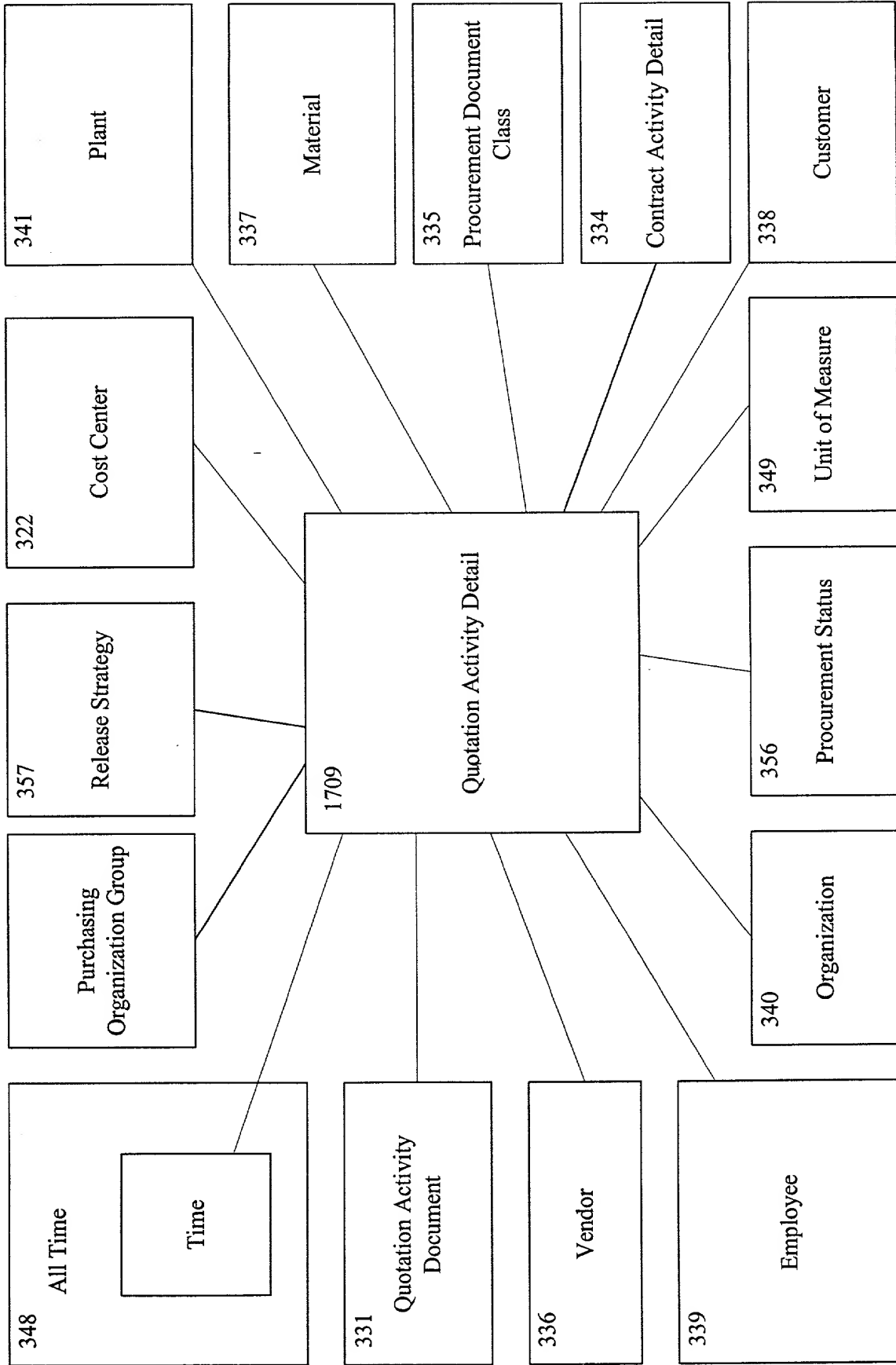


Figure 17C

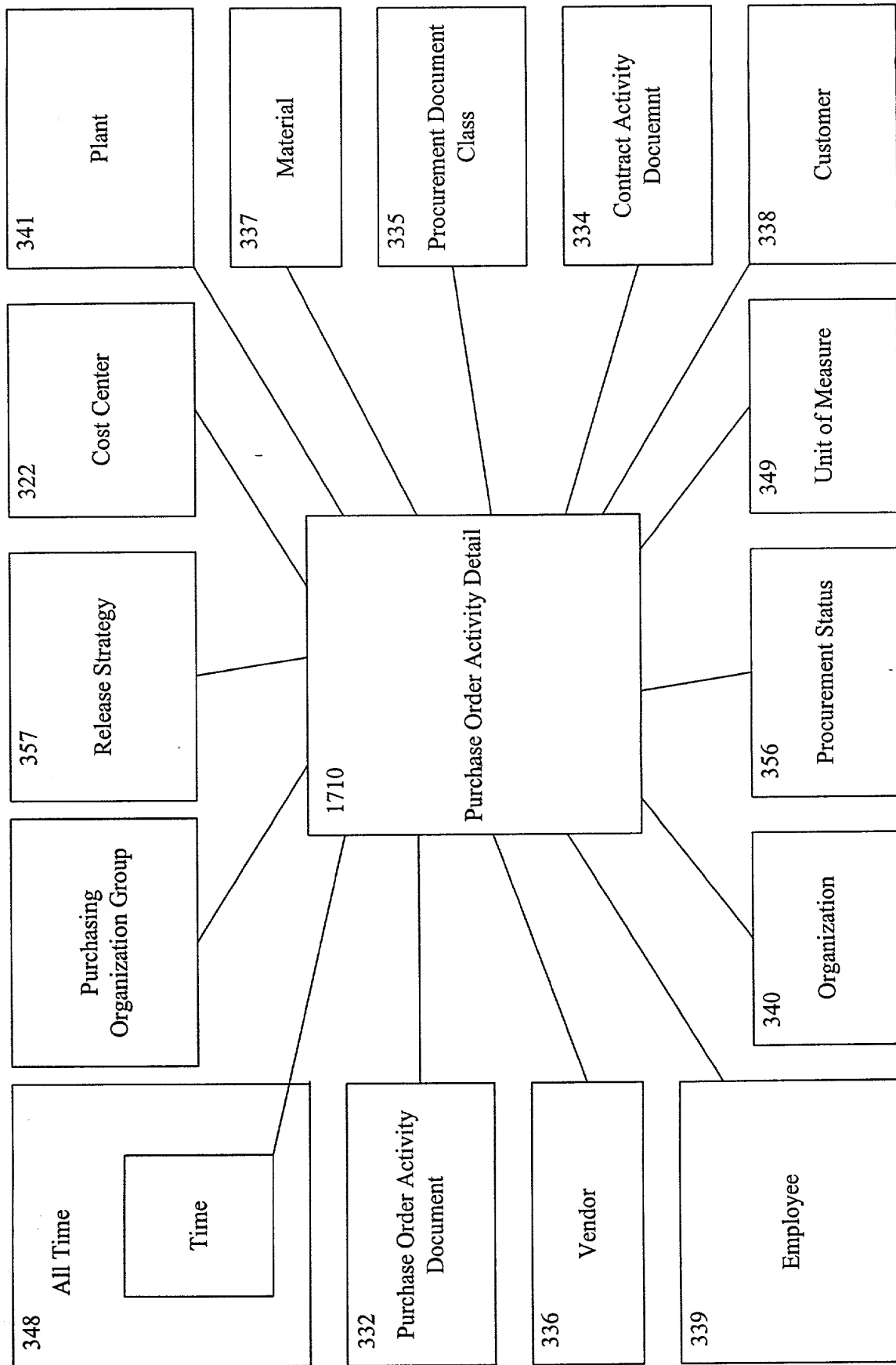


Figure 17D

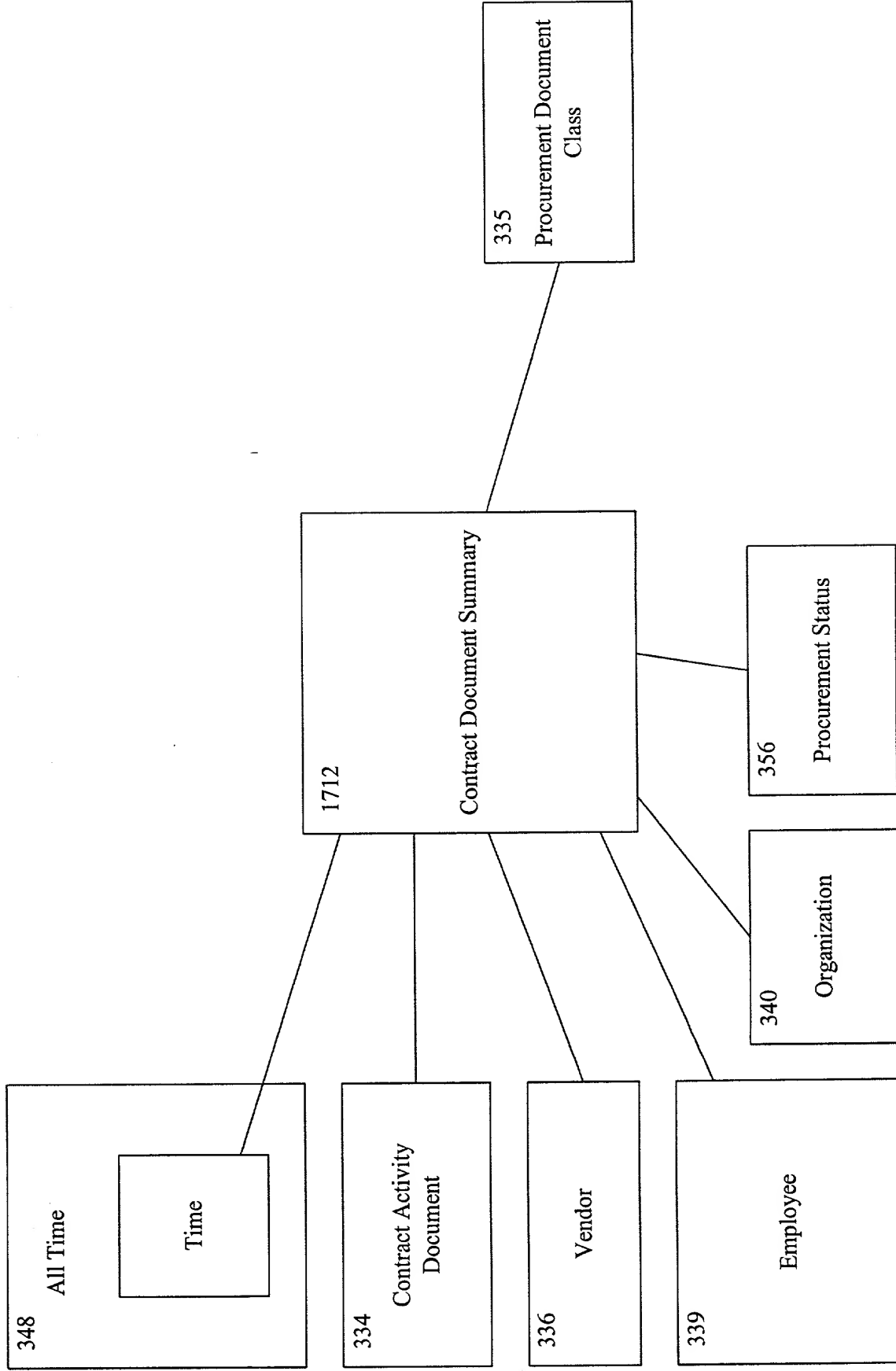


Figure 17F

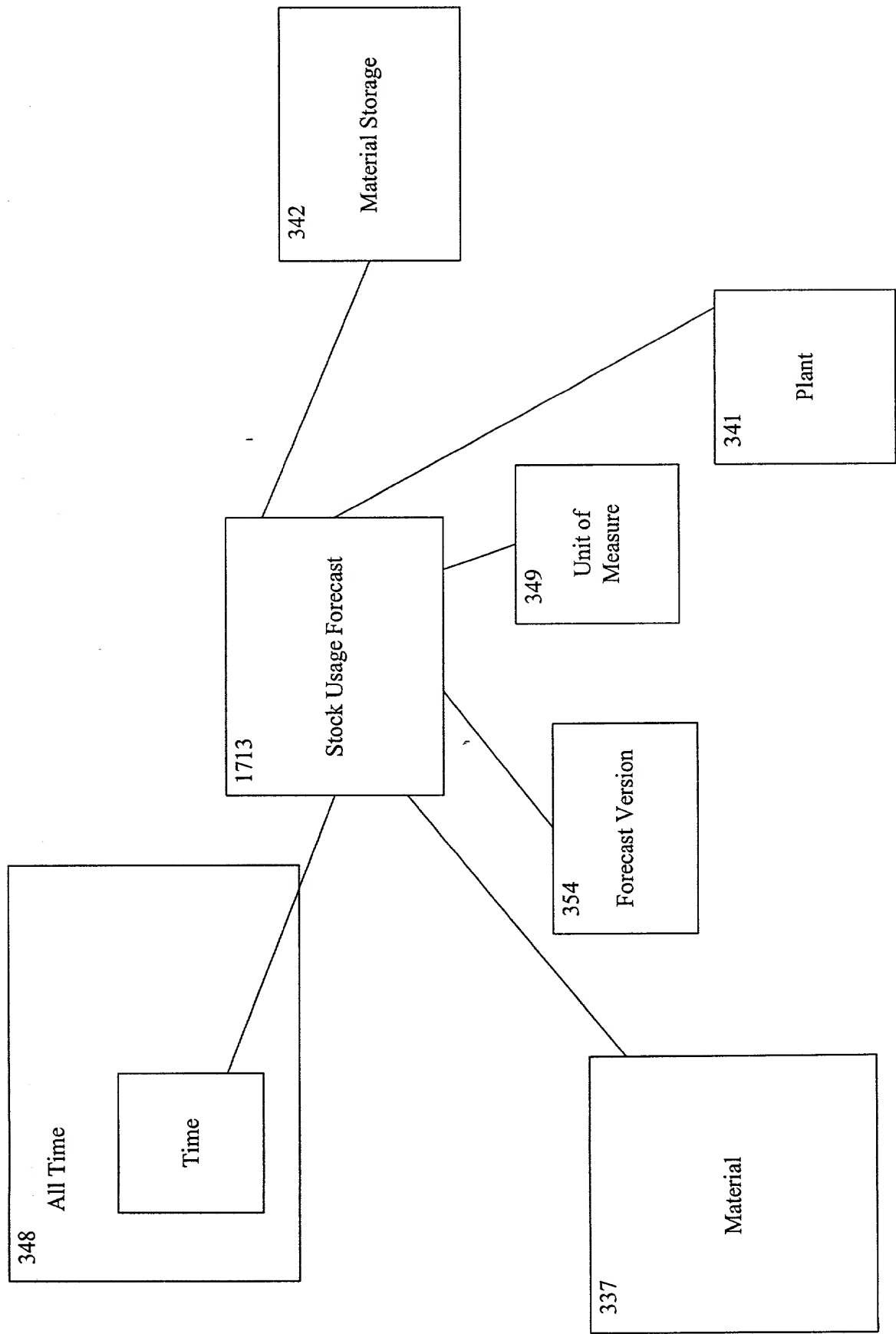


Figure 17G

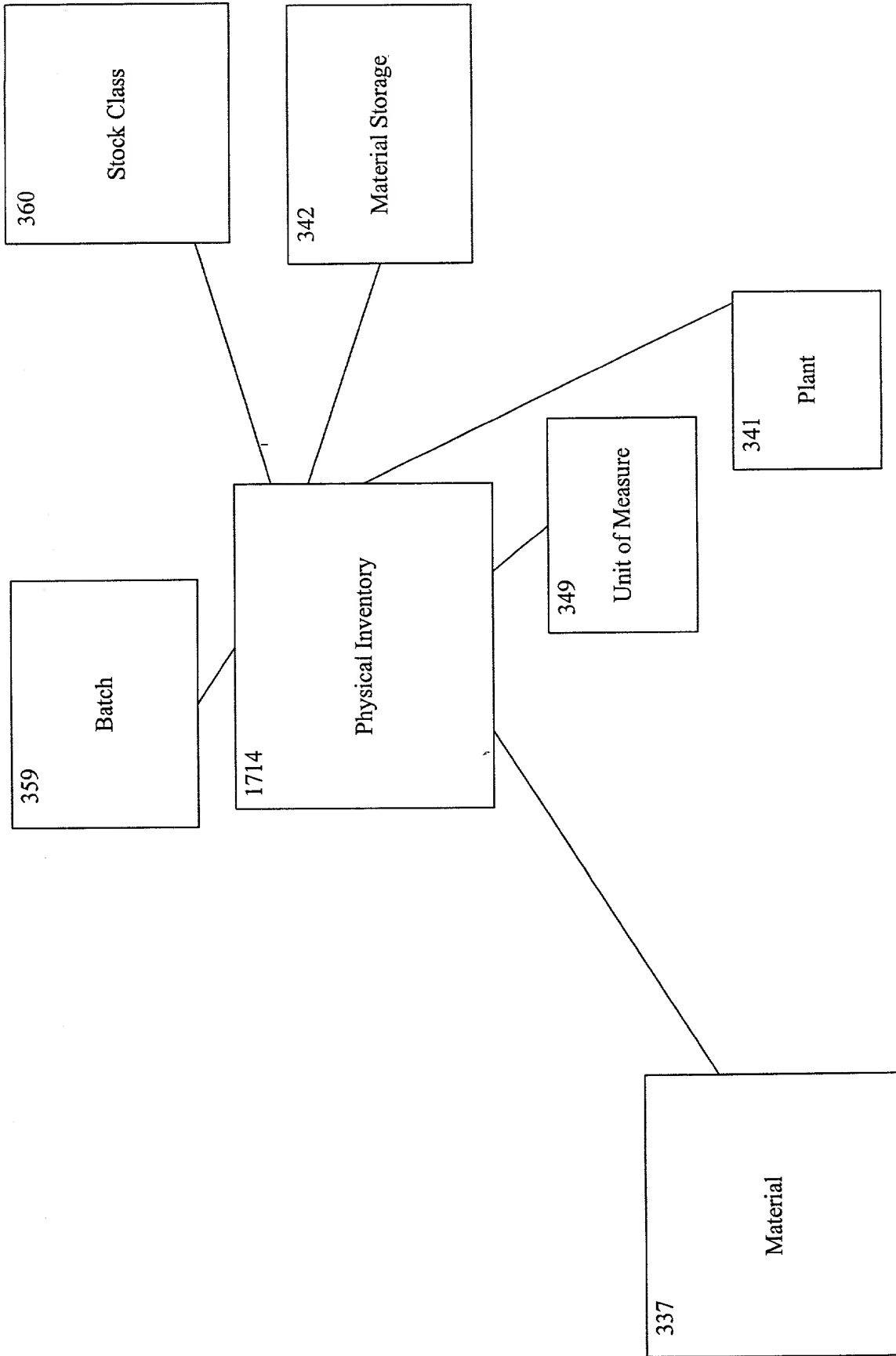


Figure 17H

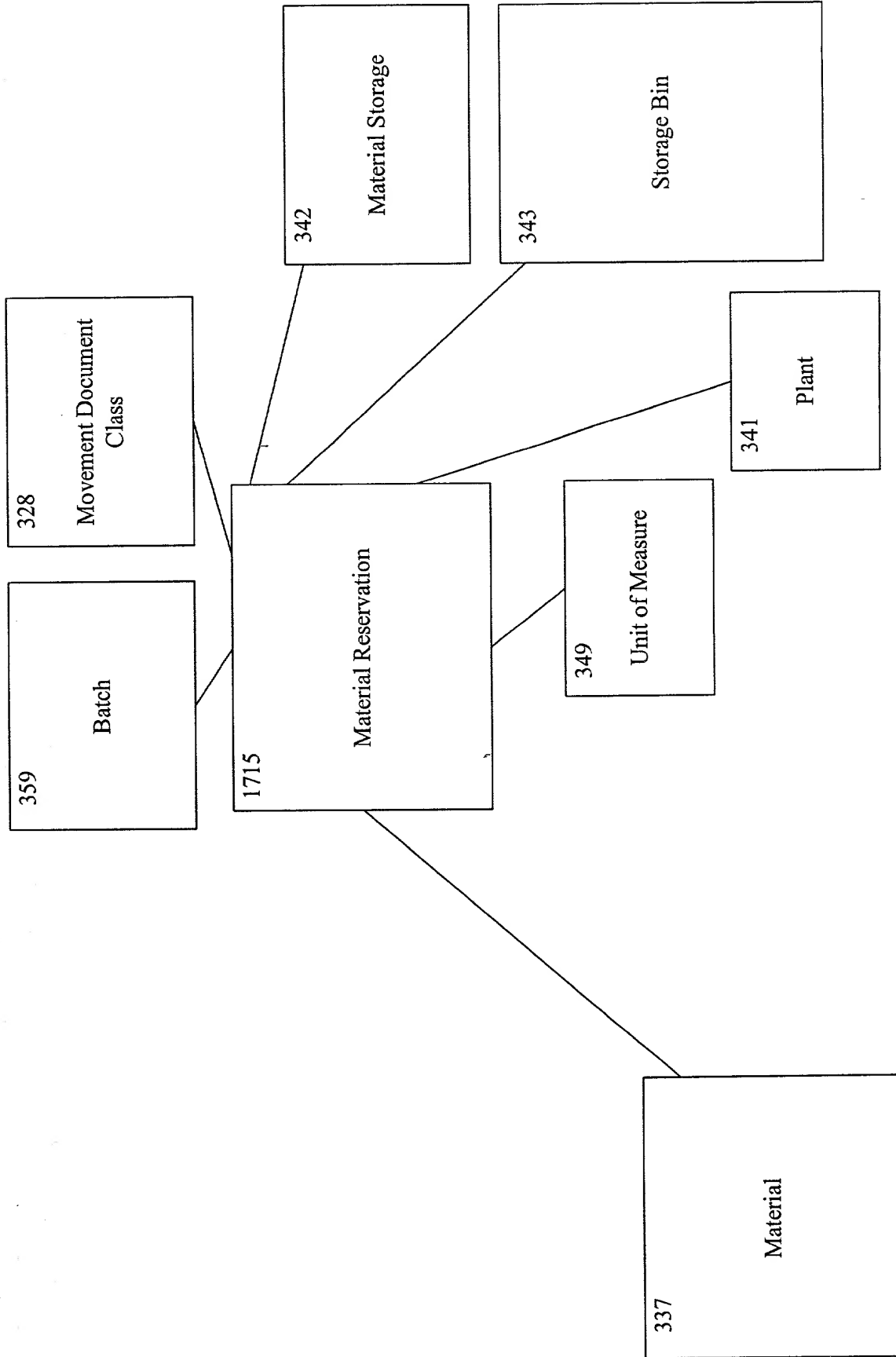


Figure 17I

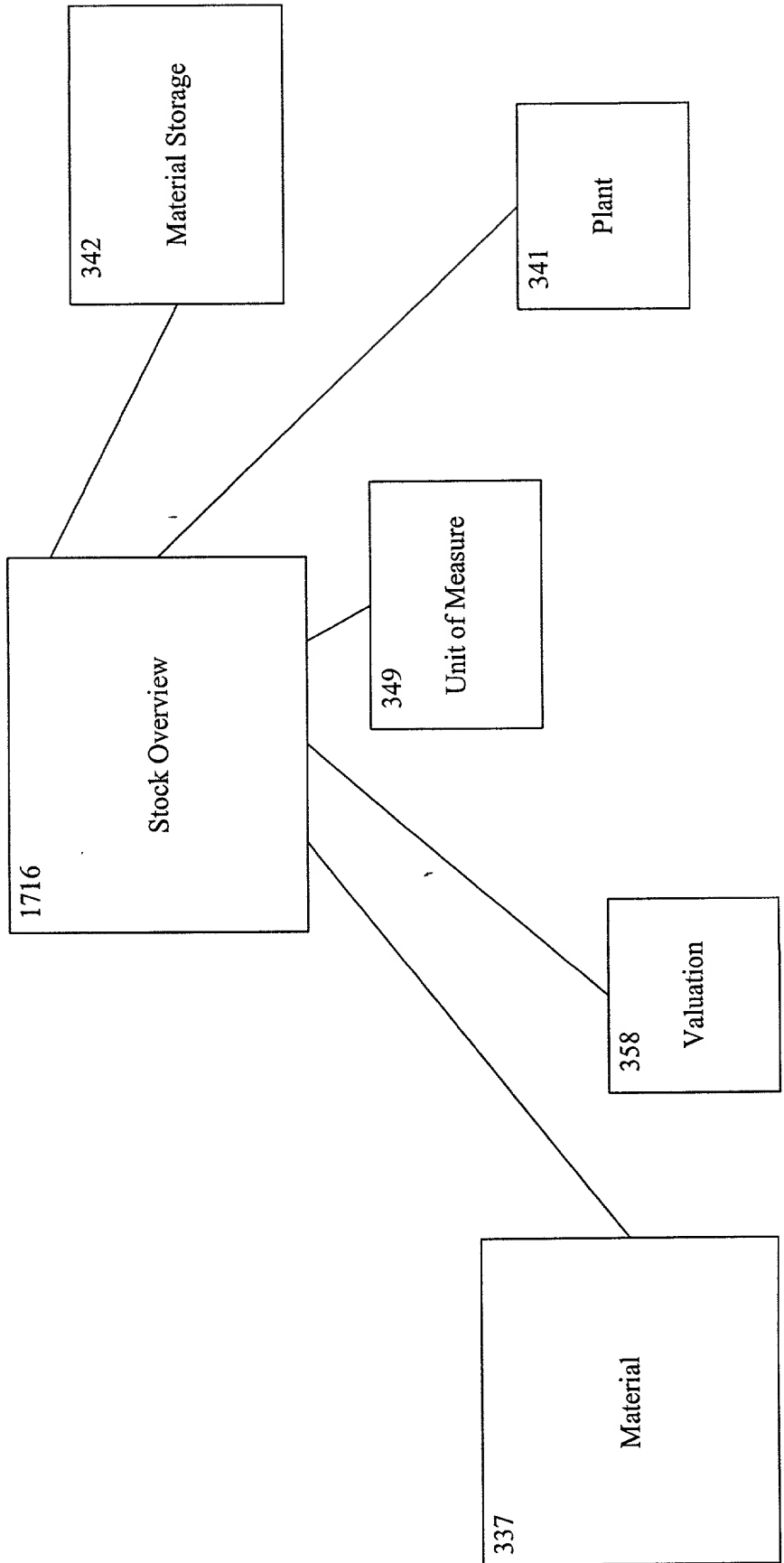


Figure 17J

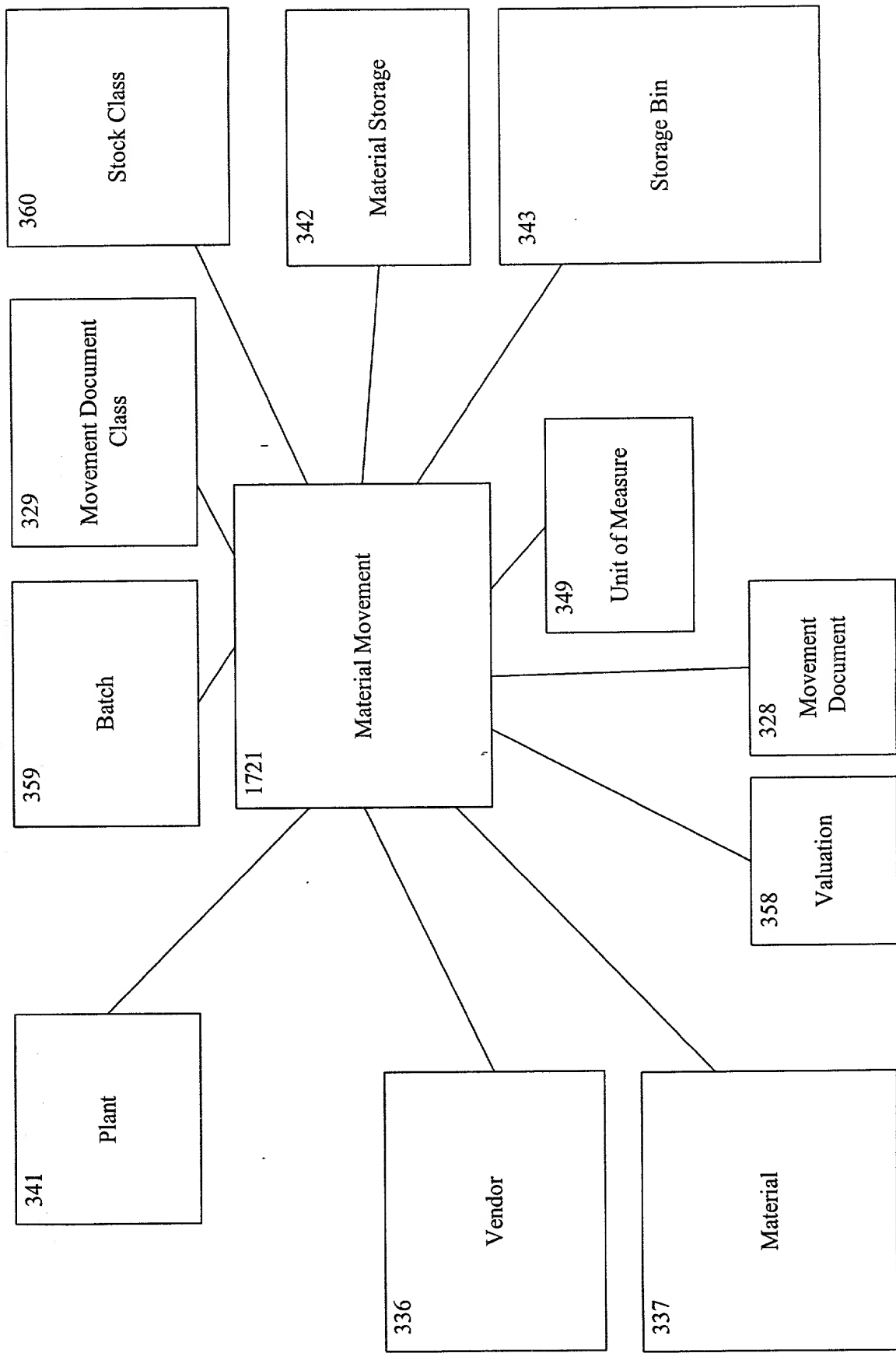


Figure 17K

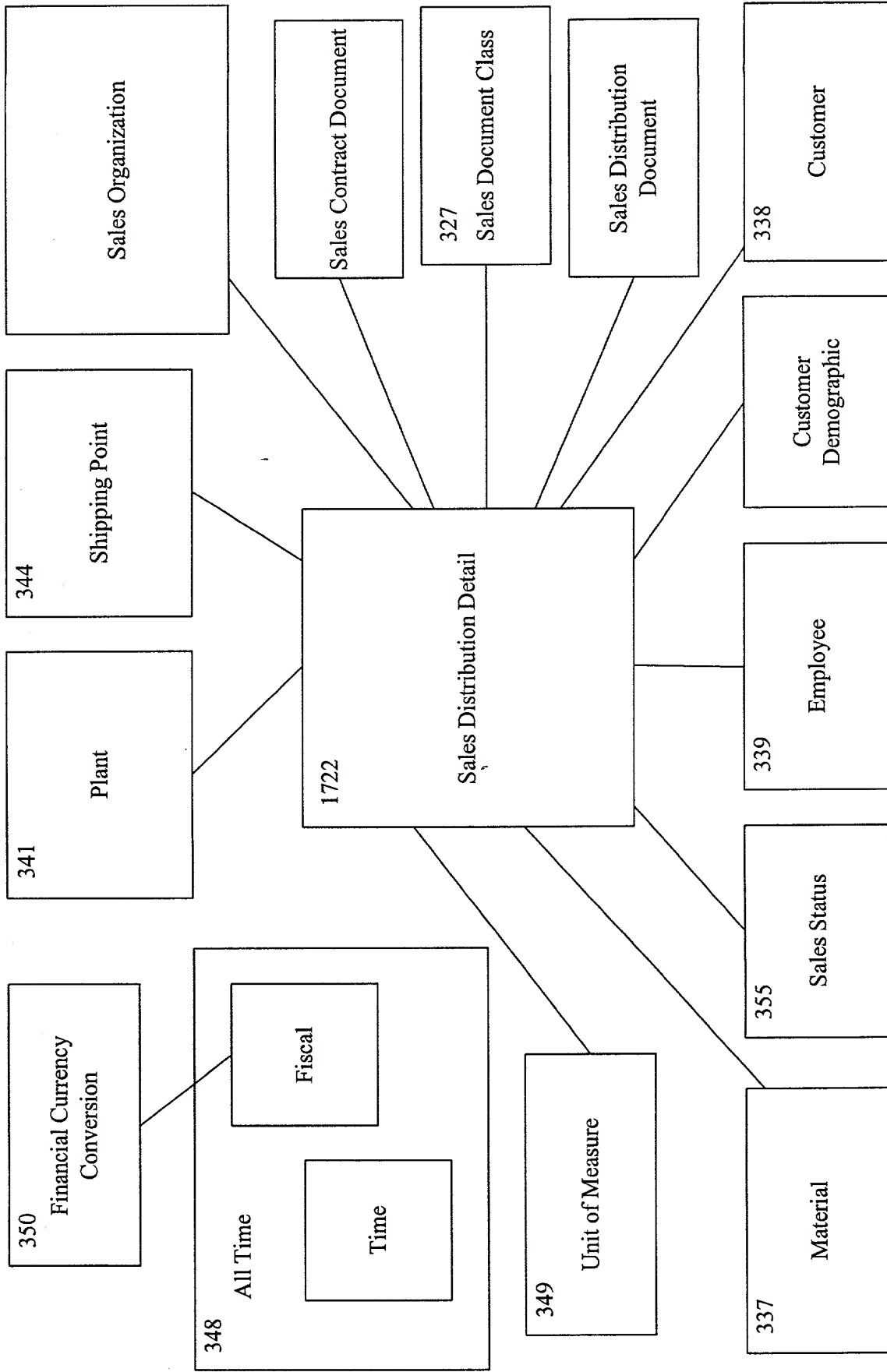


Figure 17L

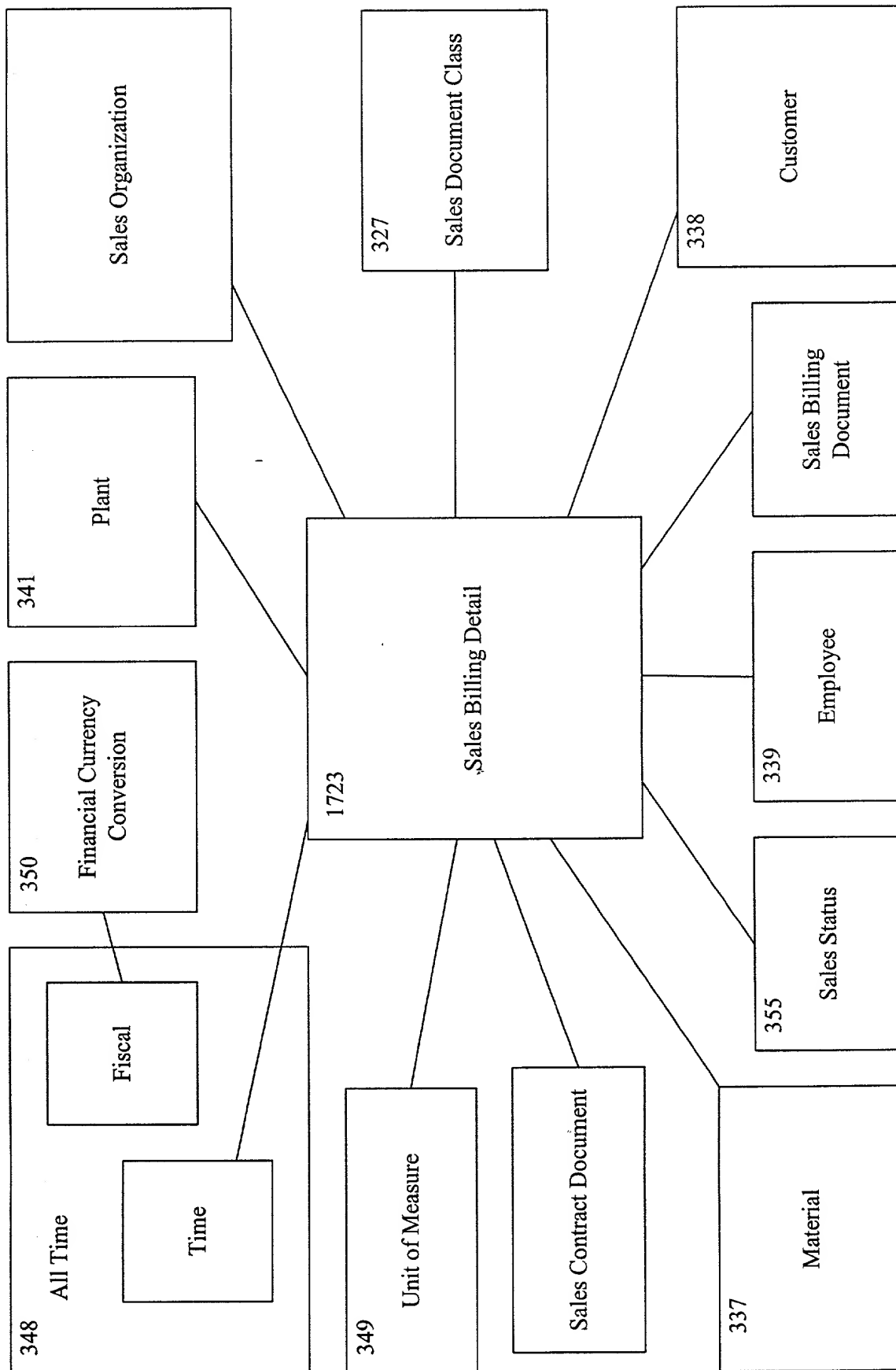


Figure 17M

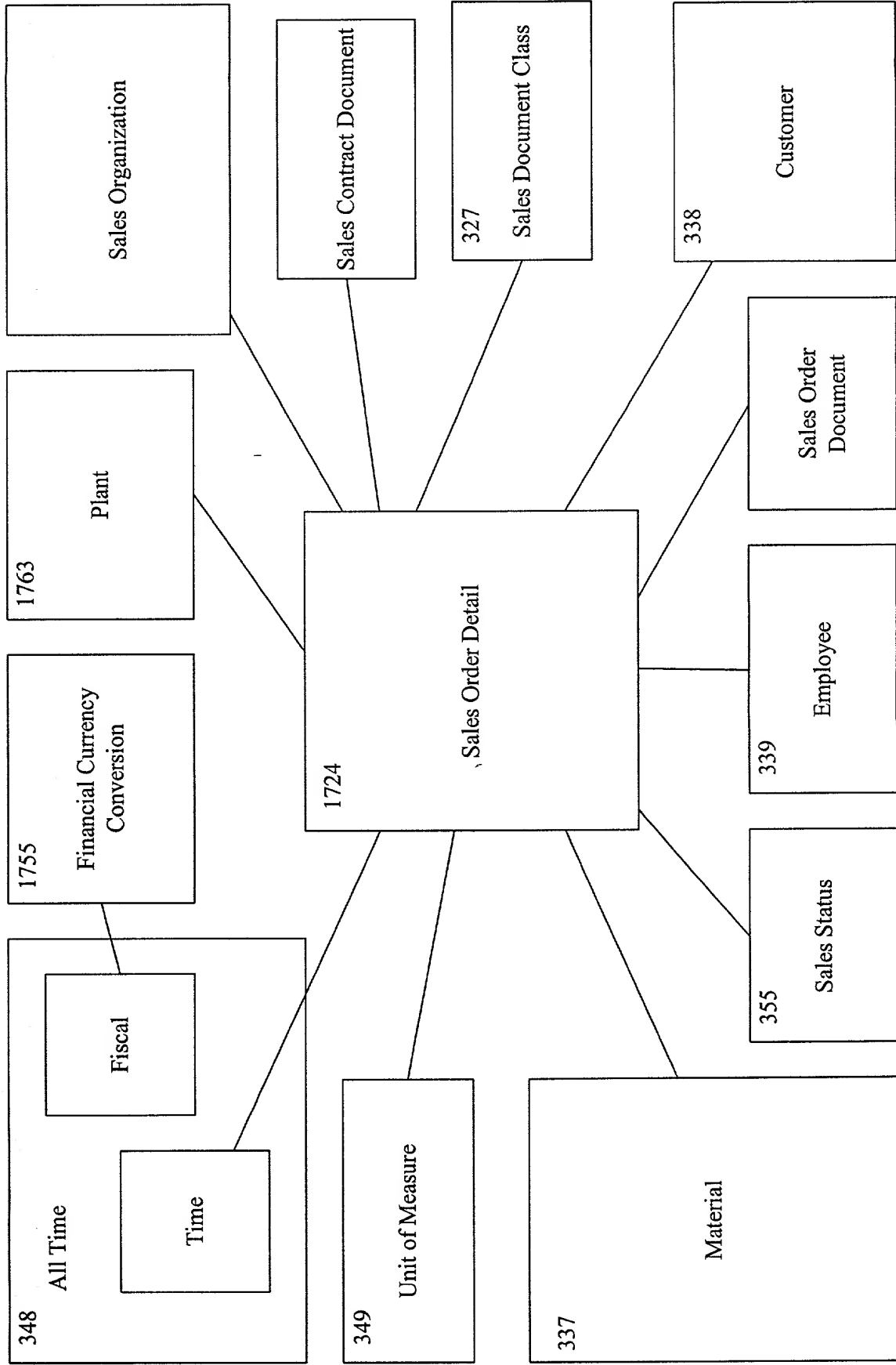


Figure 17N

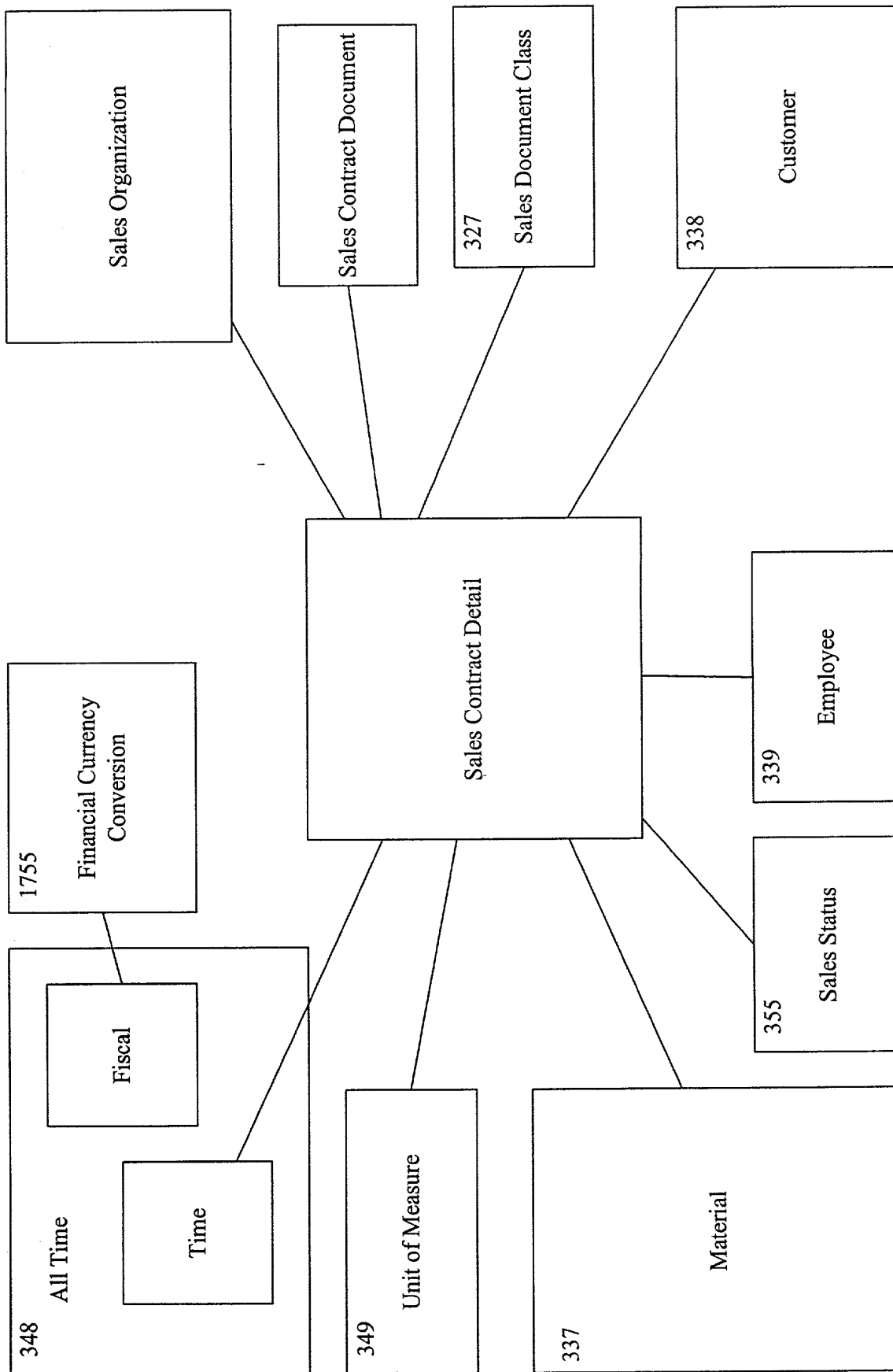


Figure 170

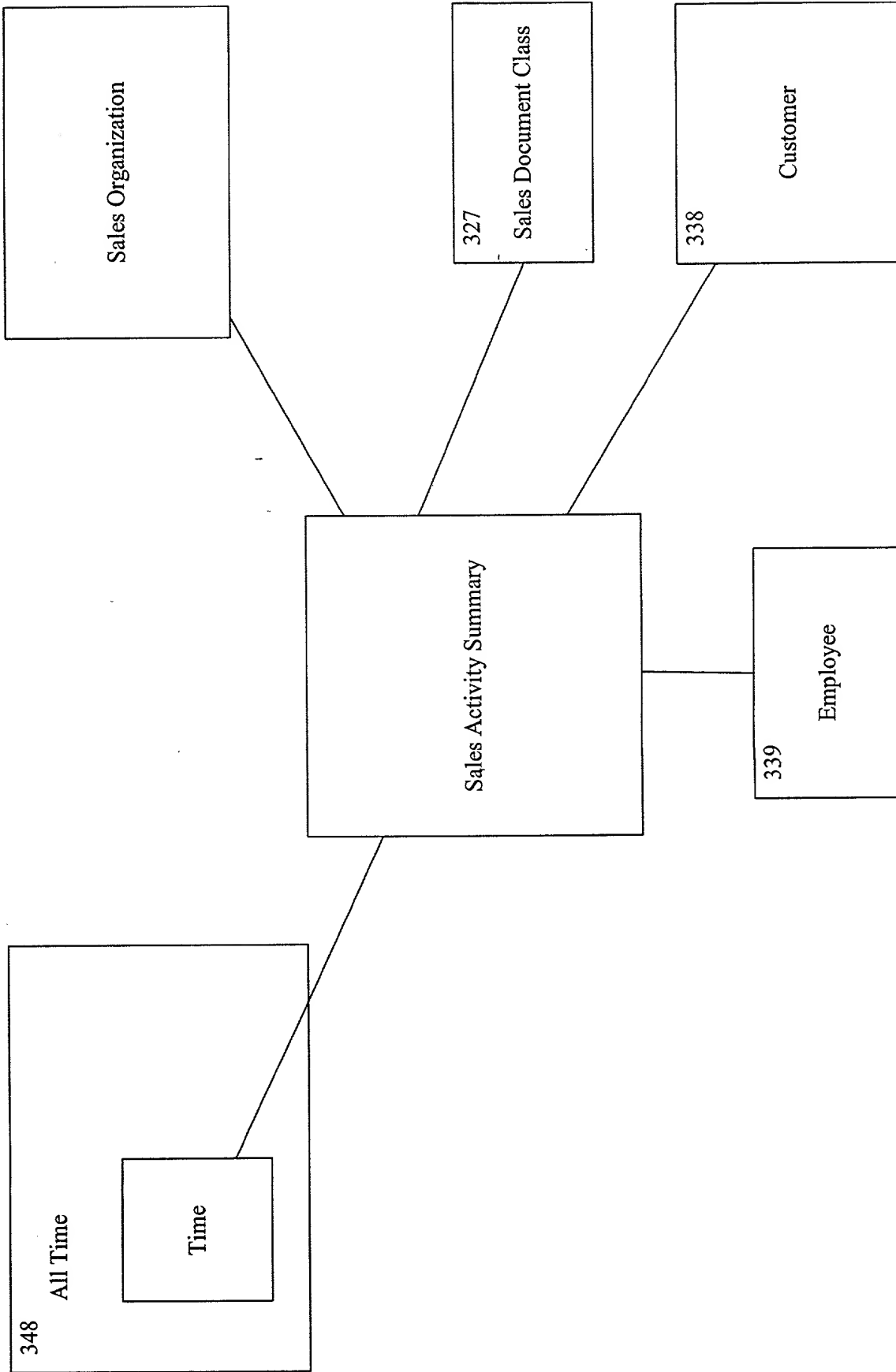


Figure 17P

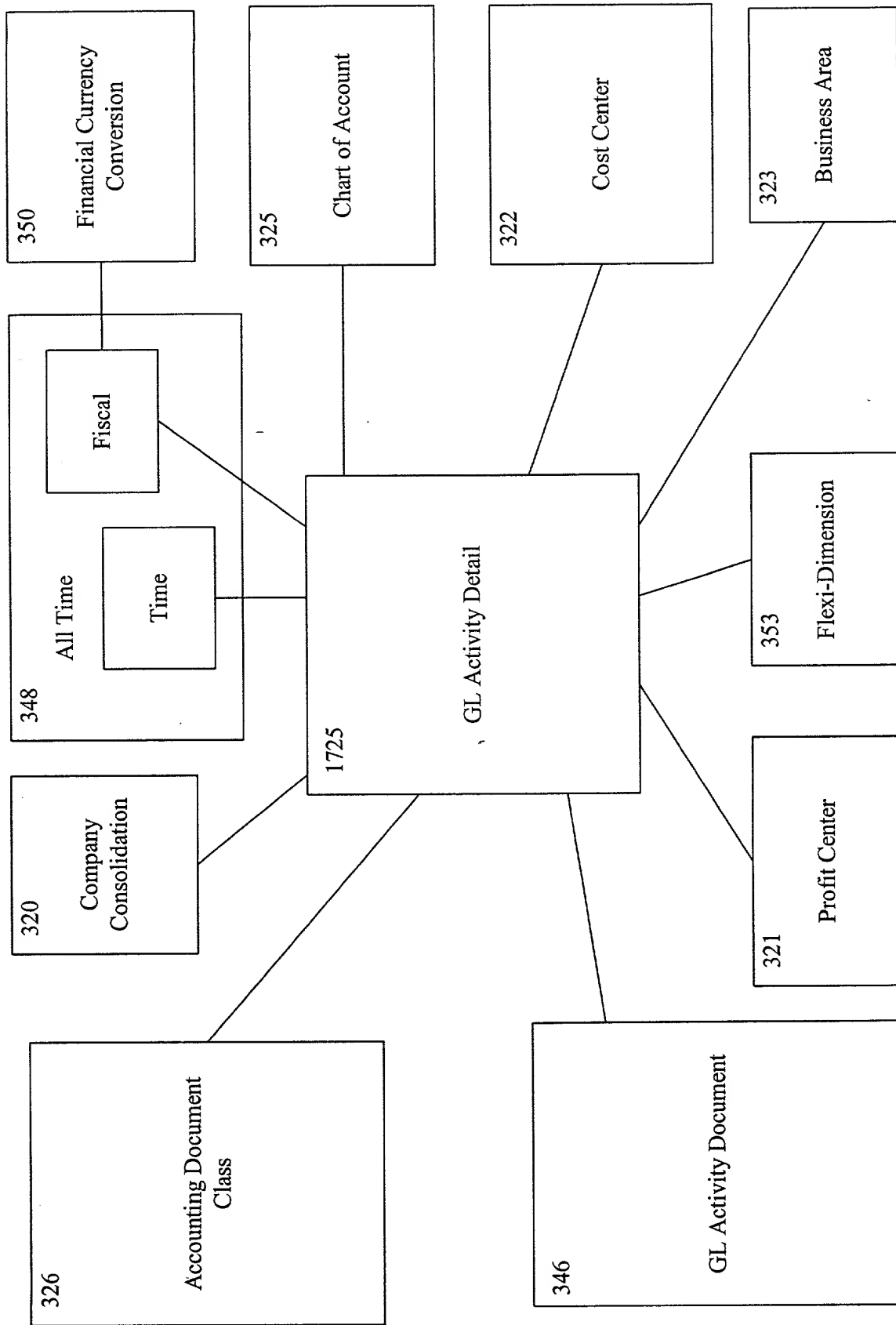


Figure 17Q

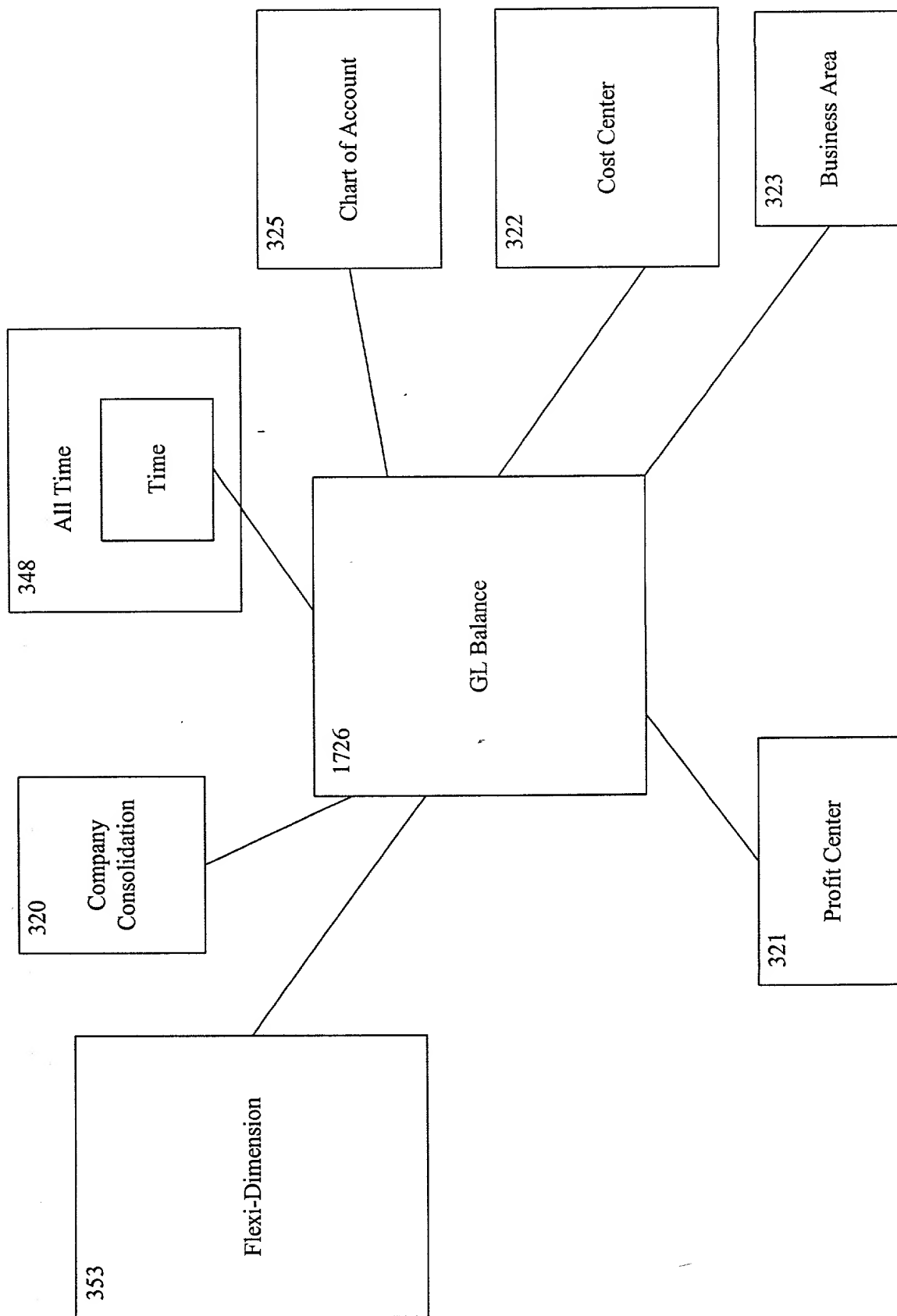


Figure 17R

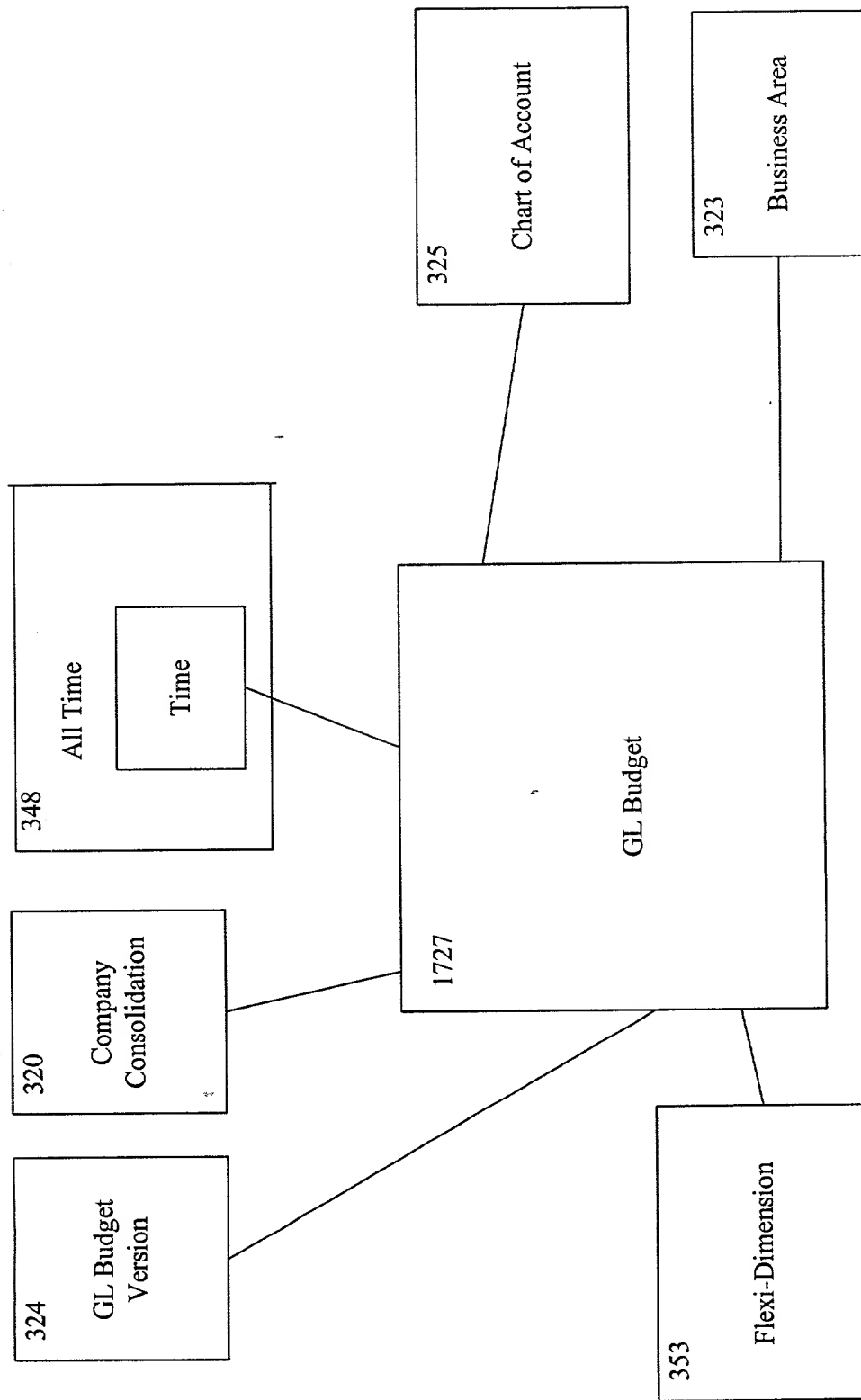


Figure 17S

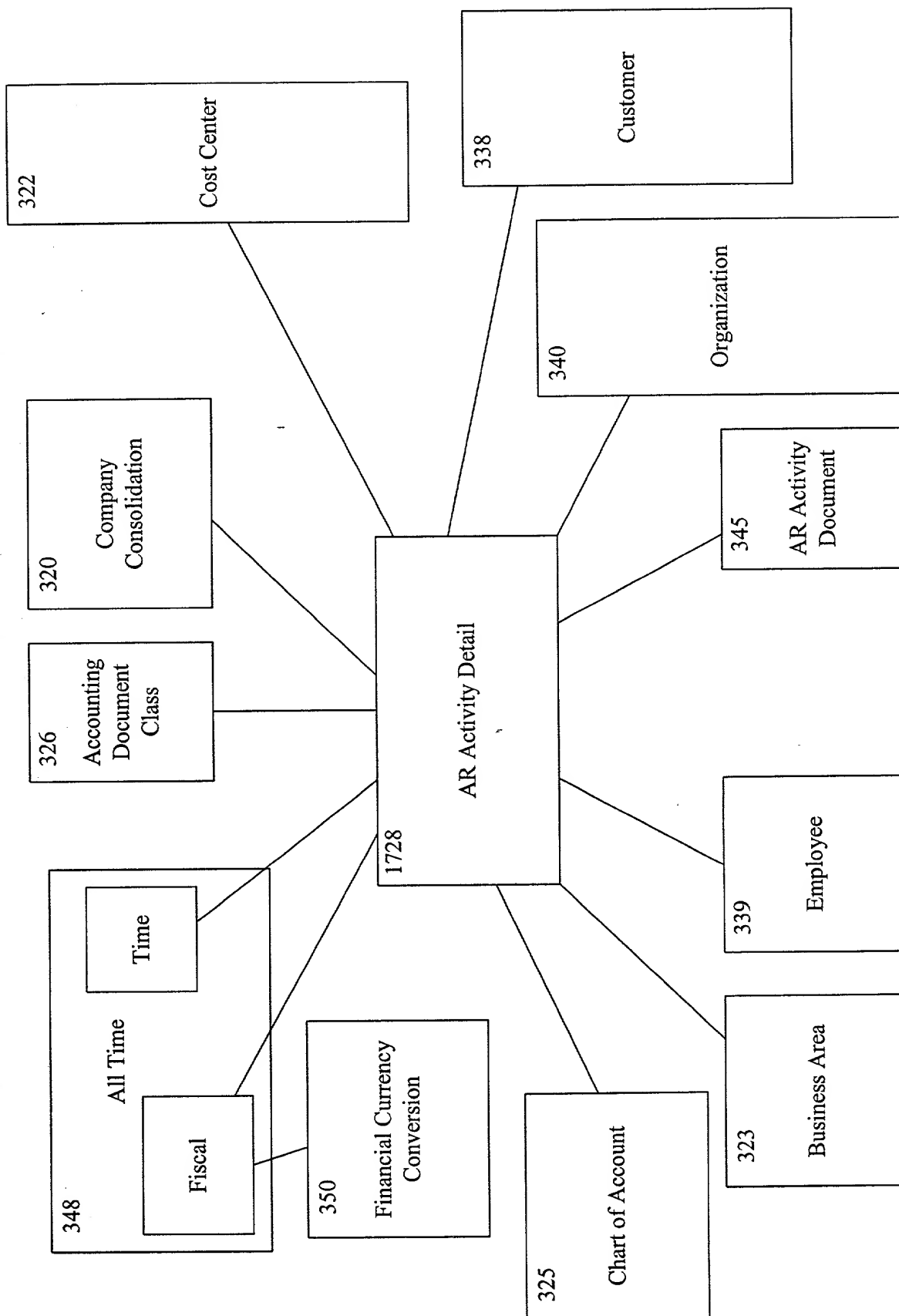


Figure 17T

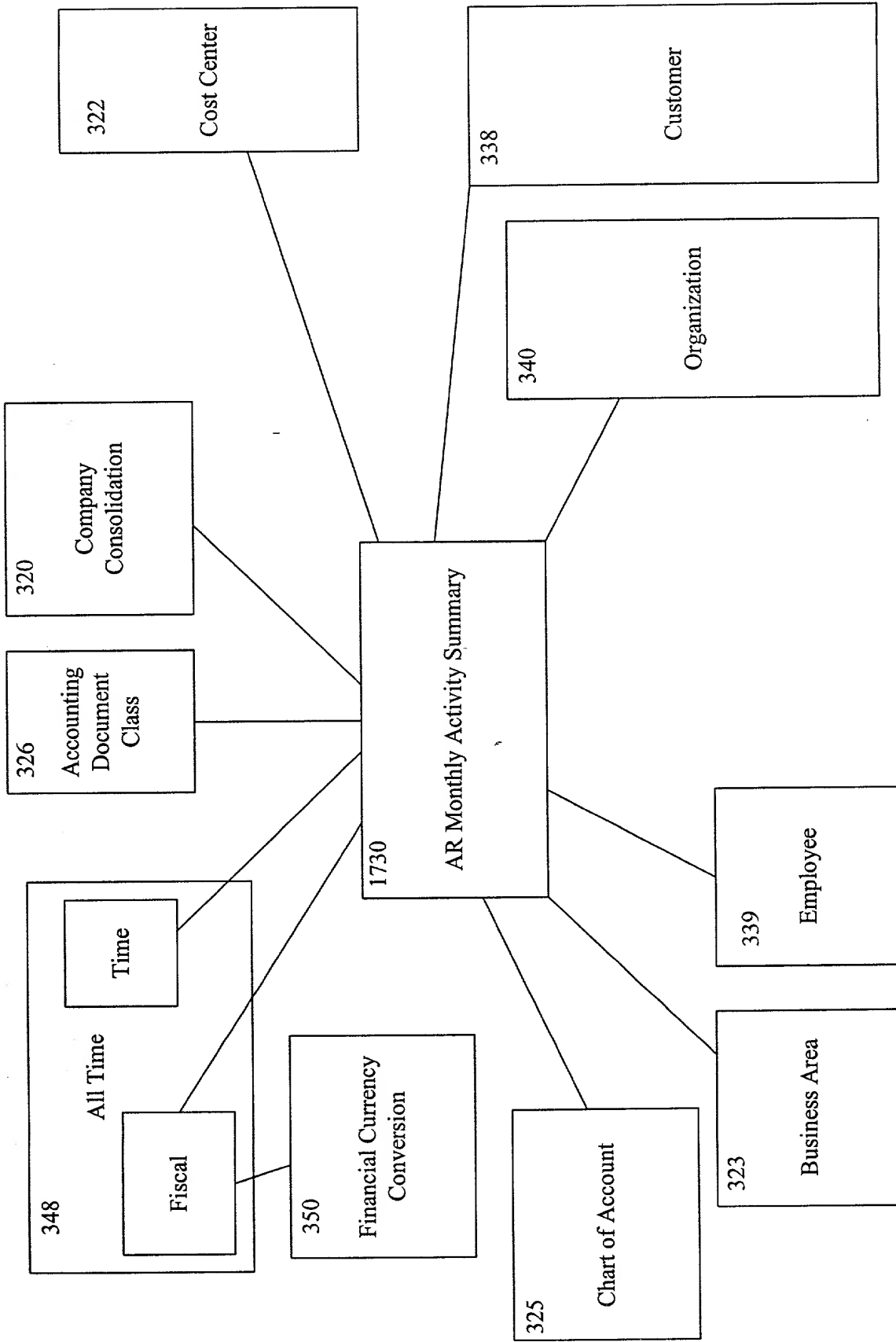


Figure 17V

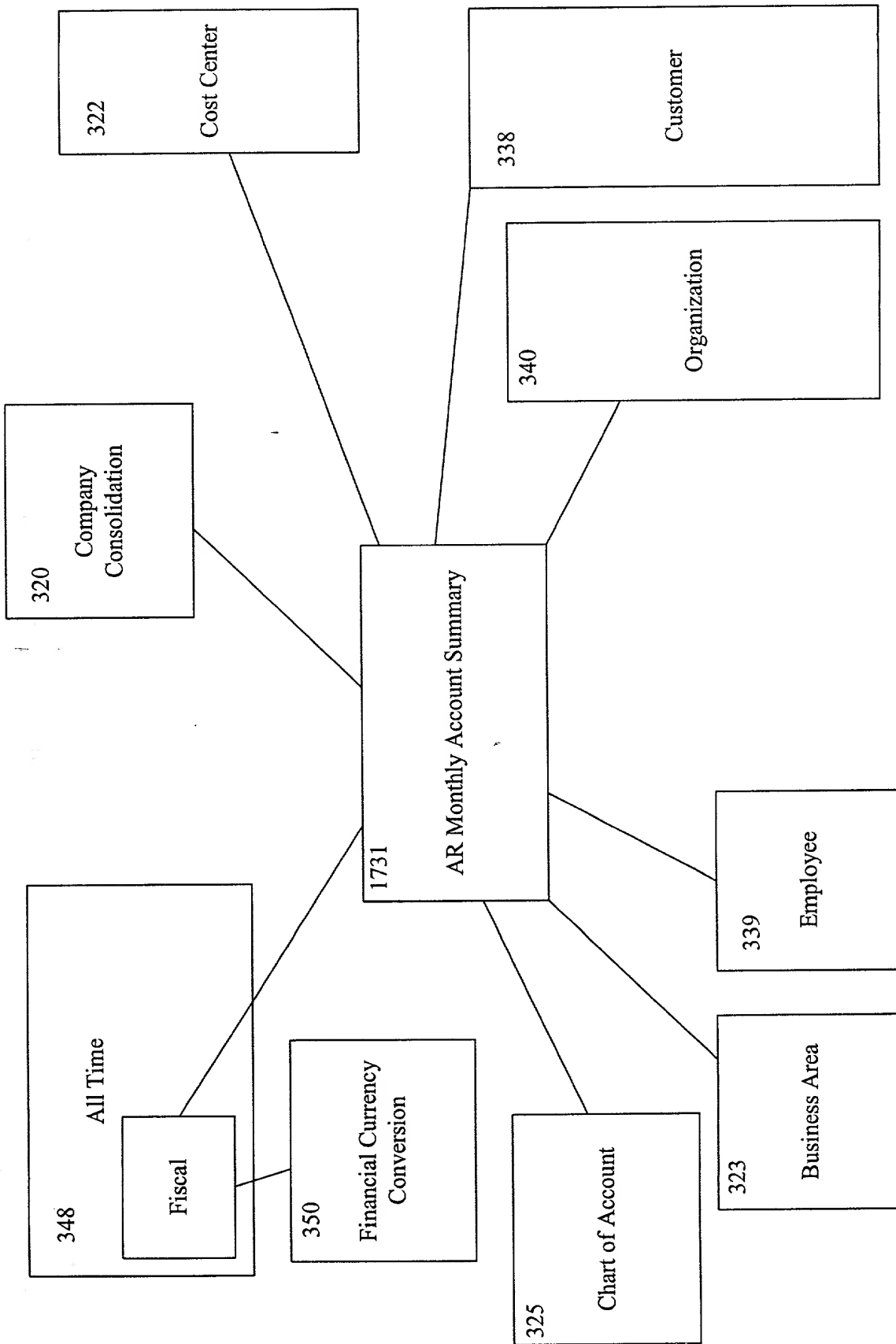


Figure 17W

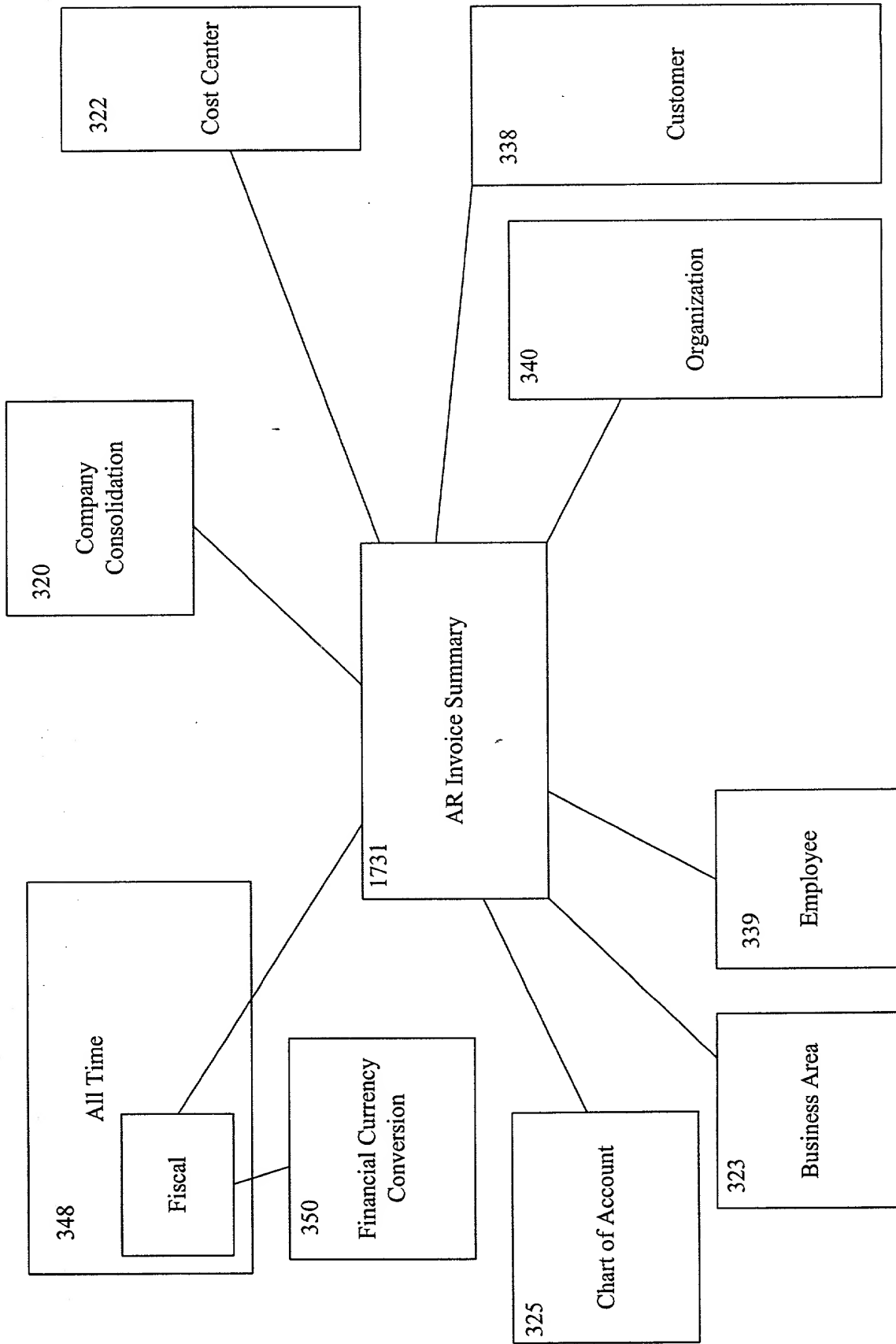


Figure 17X

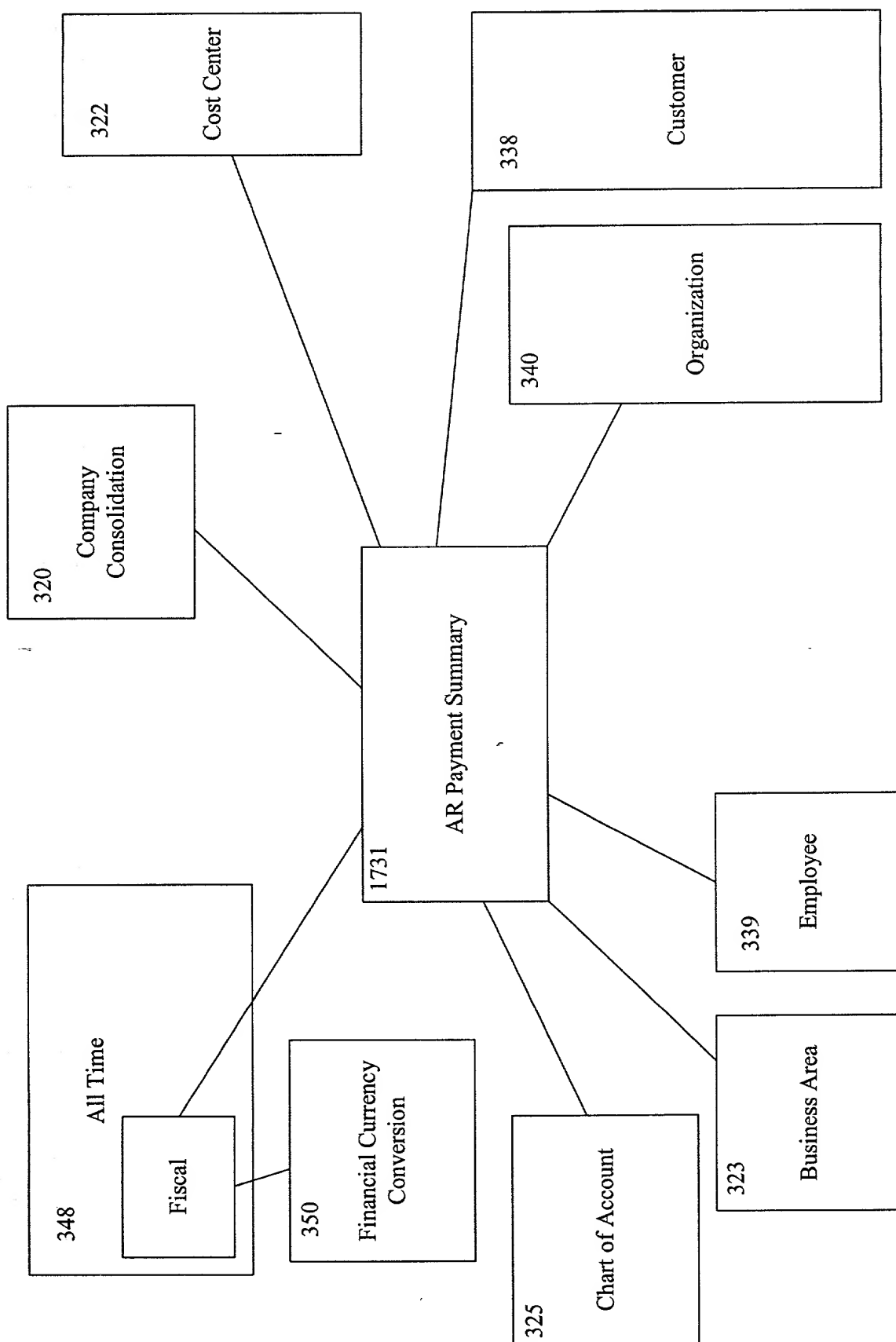


Figure 17Y

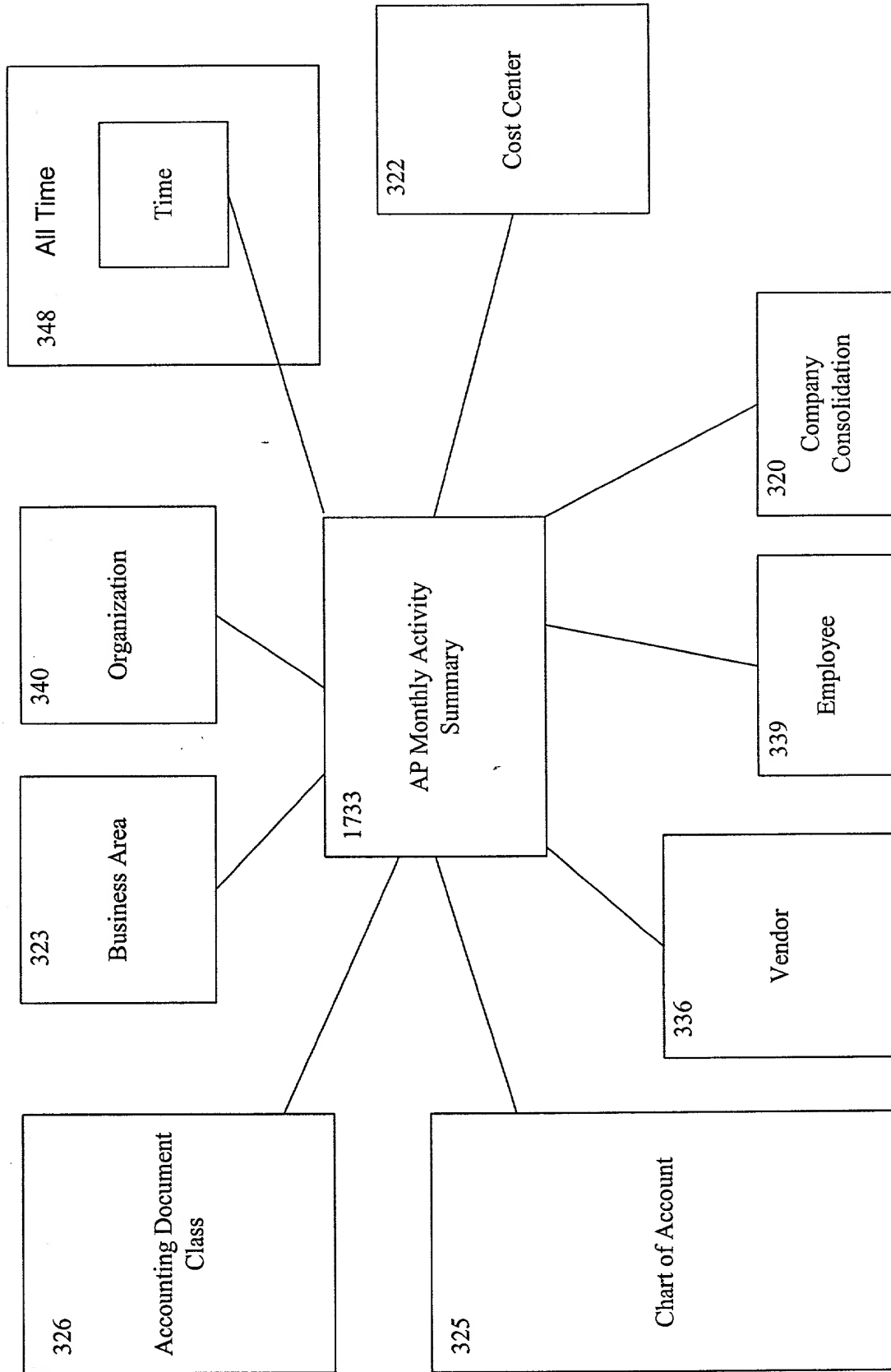


Figure 17AA

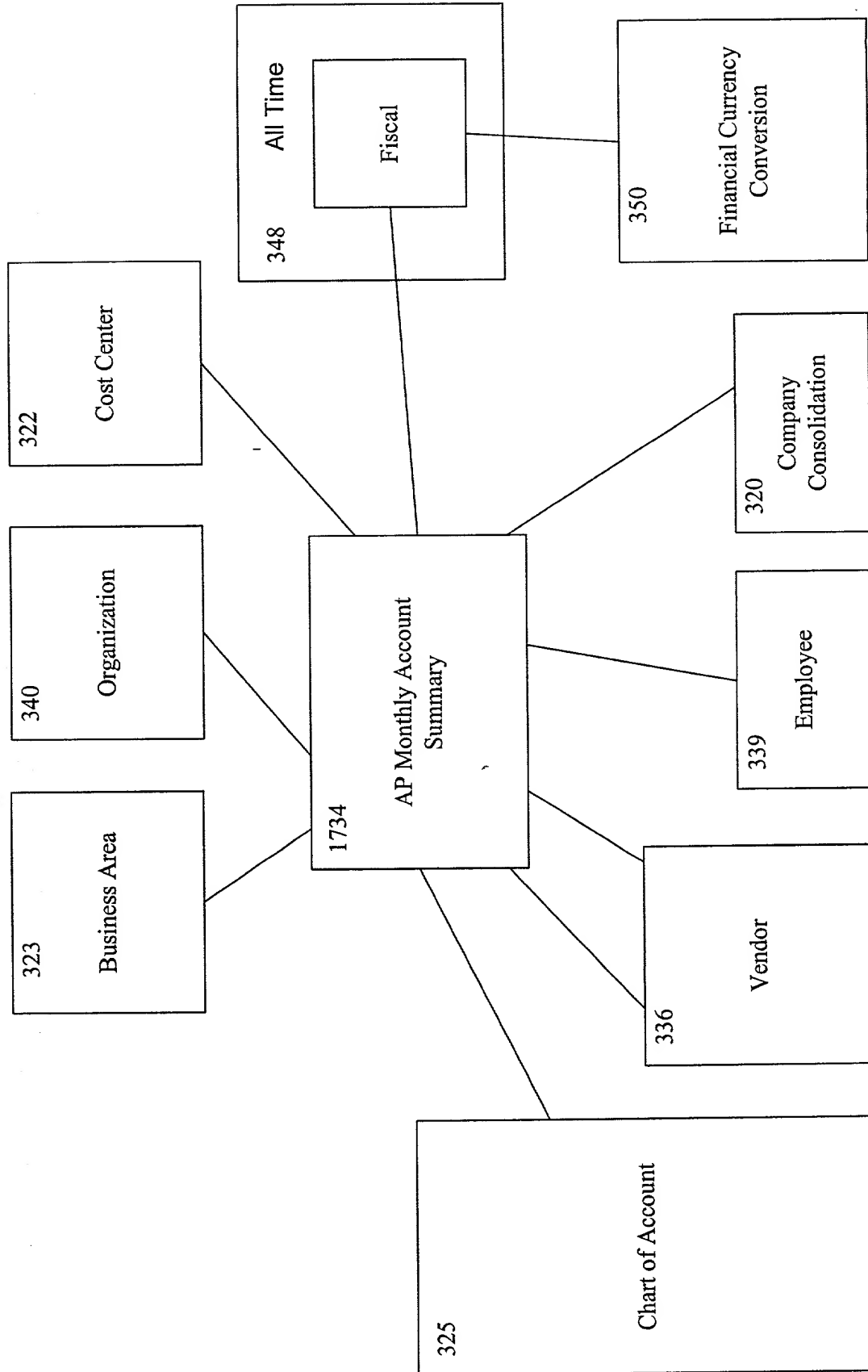


Figure 17AB

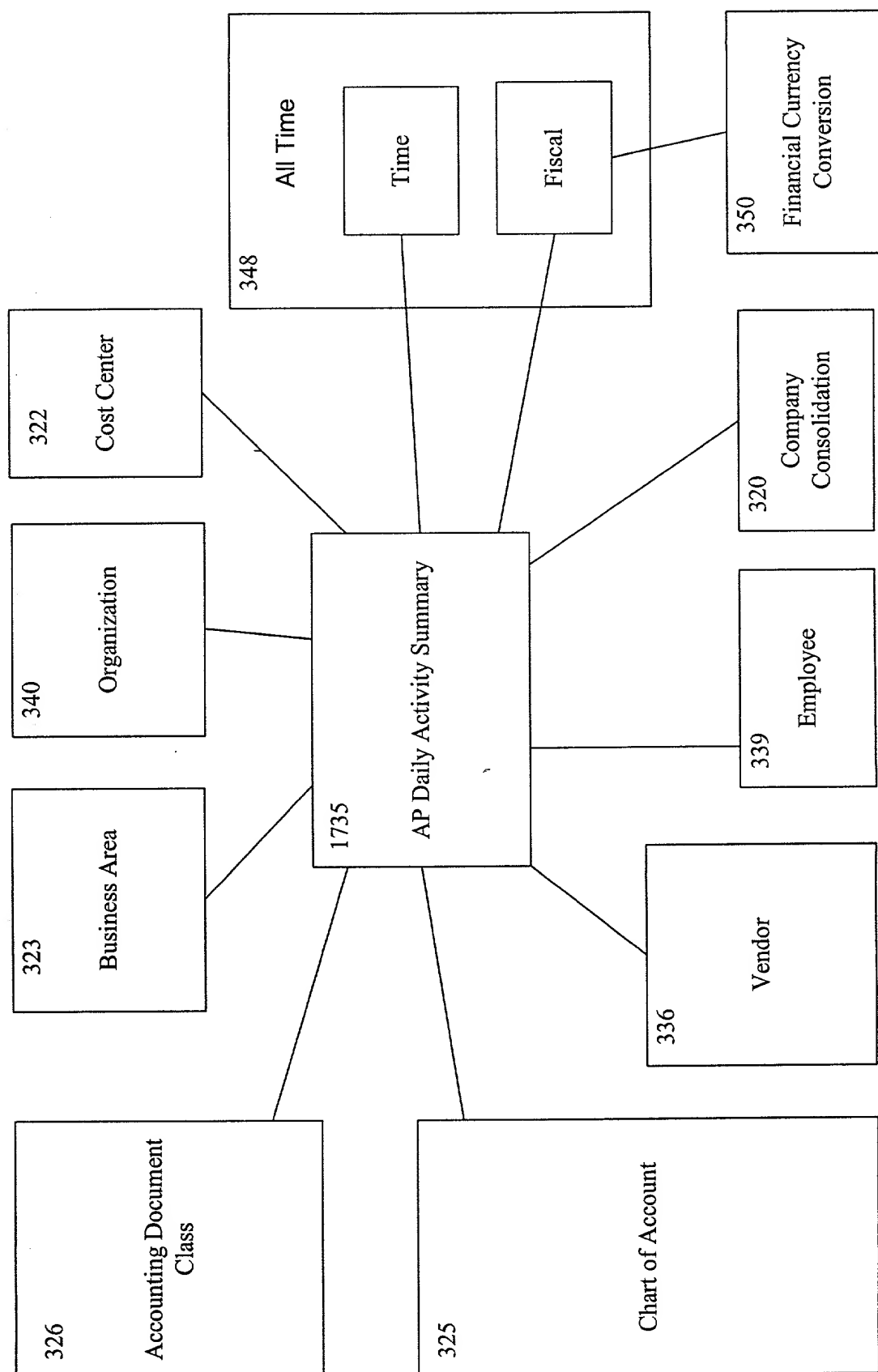


Figure 17AC

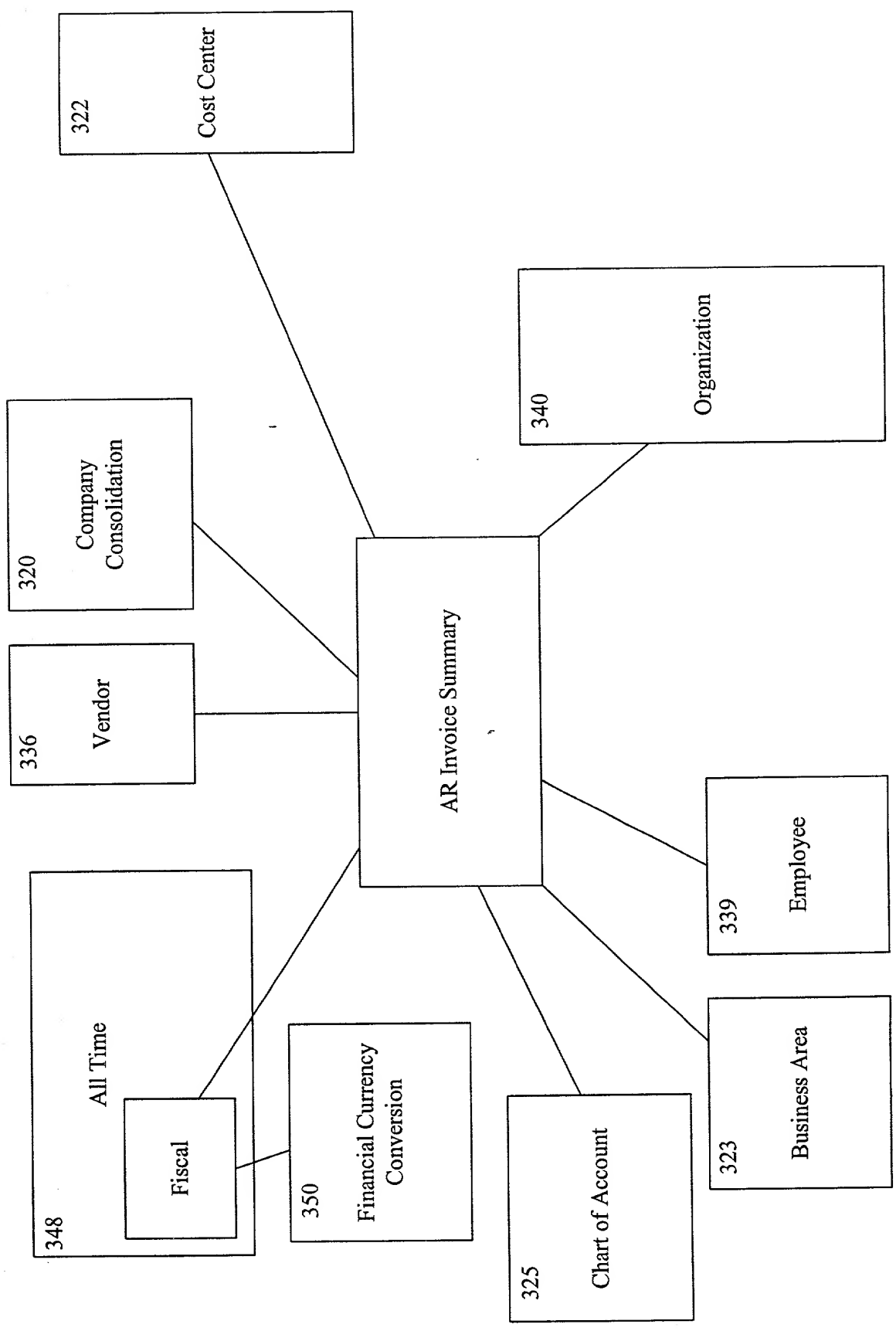


Figure 17AD

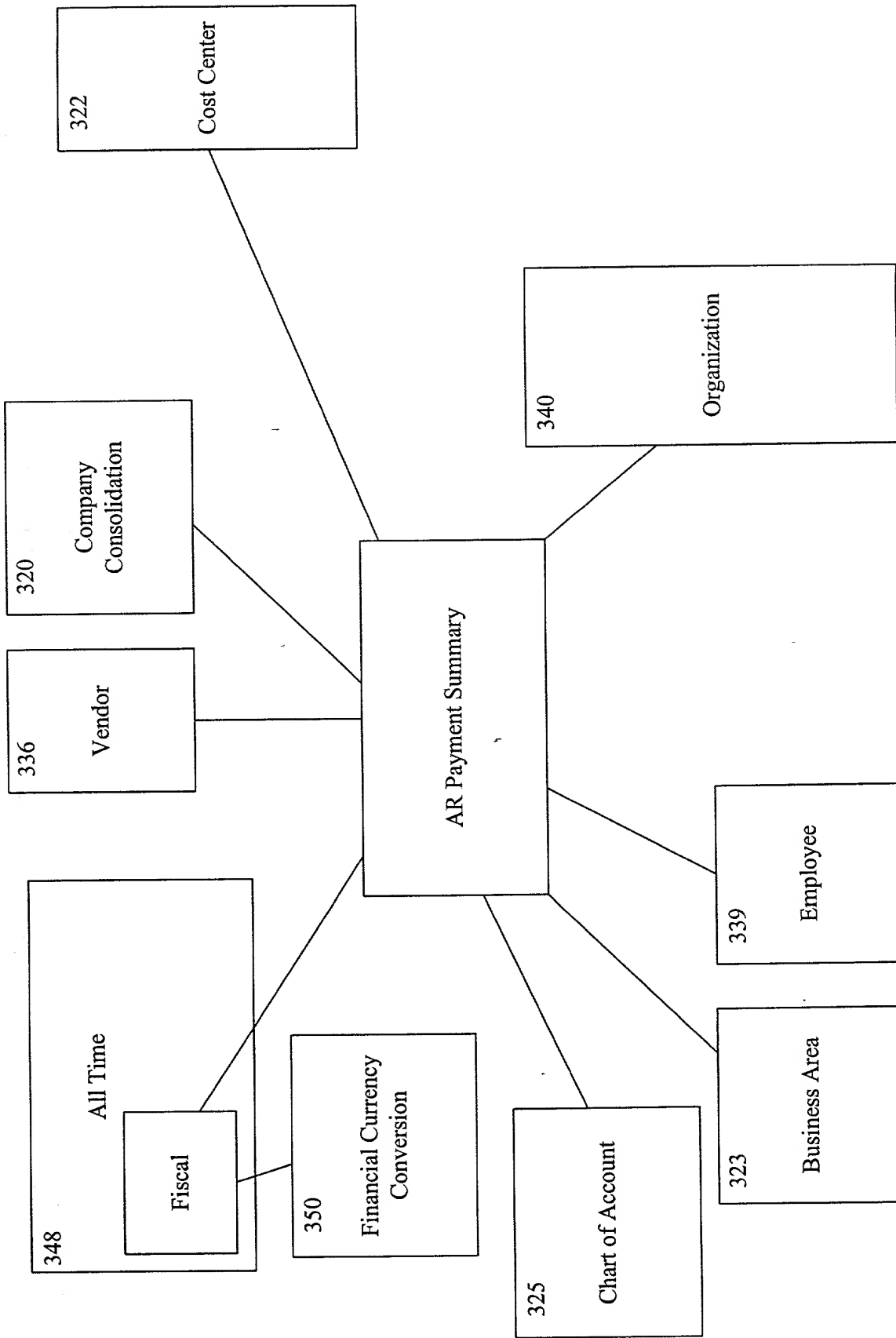


Figure 17AE

[illegible]

THE 11th DISTRICT

Job

Job Name:

ORGANIZATION

Extract From Date:

1999/01/01

Extract To Date:

2000/12/31

Hold Until Date:

/ /

Last Extract Date:

Job Class:

1

Maximum Load Size:

0

Extract From Time:

00 00 00

Extract To Time:

00 00 00

Hold Until Time:

Last Extract Time:

Change Sequence

Job Name

ALL_TIME

SALES_STATUS

DOCUMENT_ACTIVITY

ORGANIZATION

CUSTOMER

EMPLOYEE

MATERIAL

SHIPPING_POINT

UNIT_OF_MEASURE

SALES_ORDERS

BILLING

Cancel

Figure 19

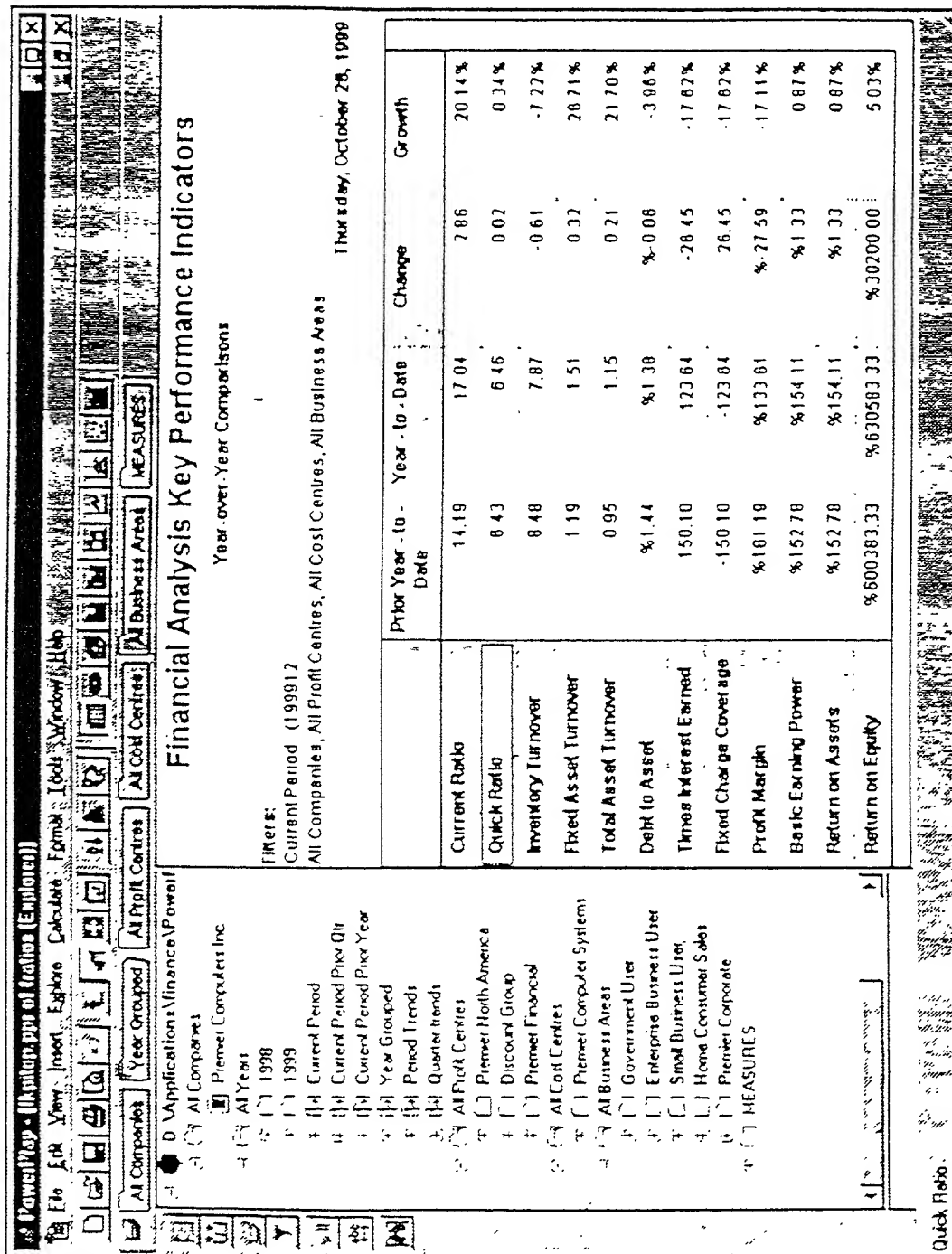


Figure 20

For Help, press F1.

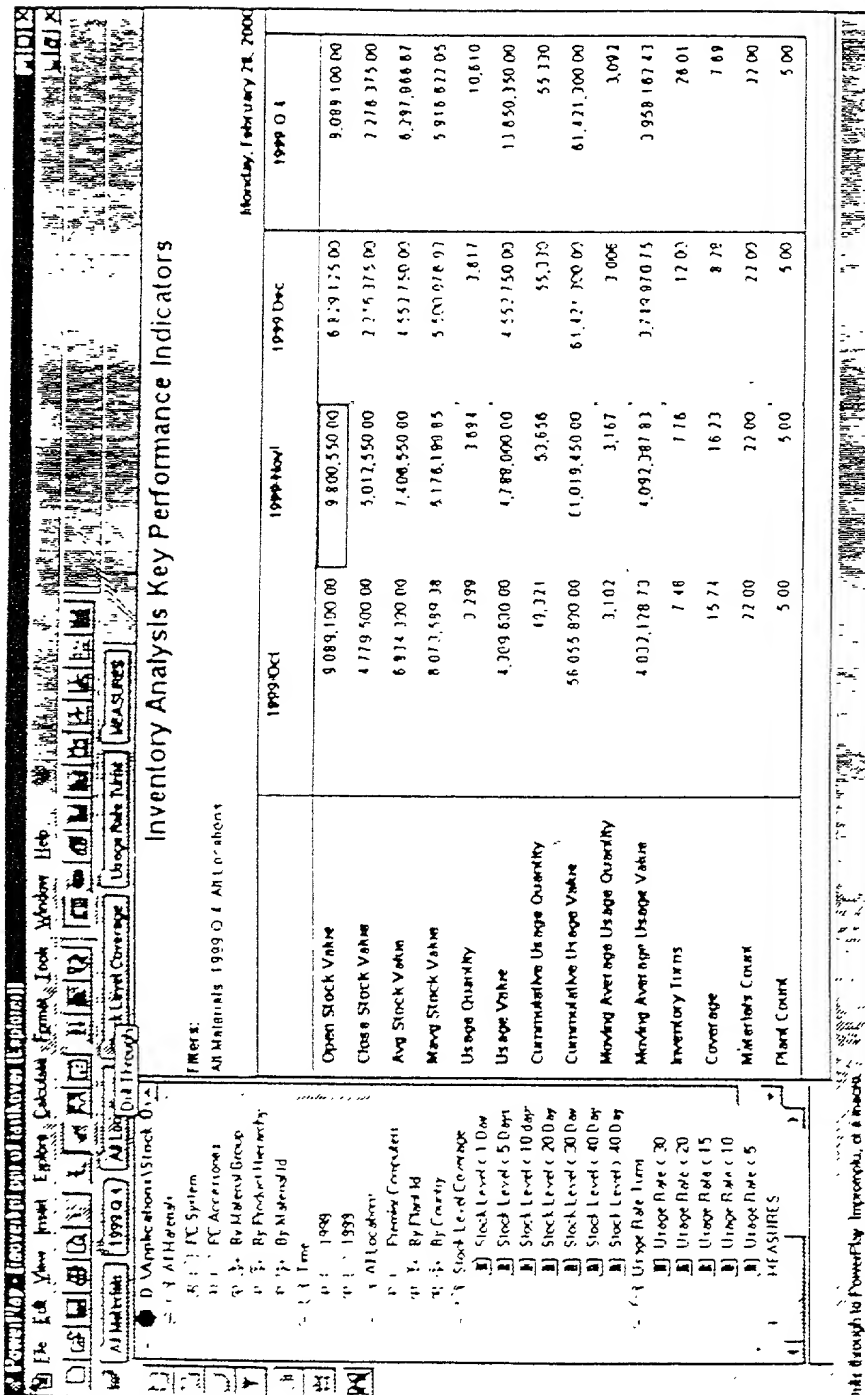


Figure 22

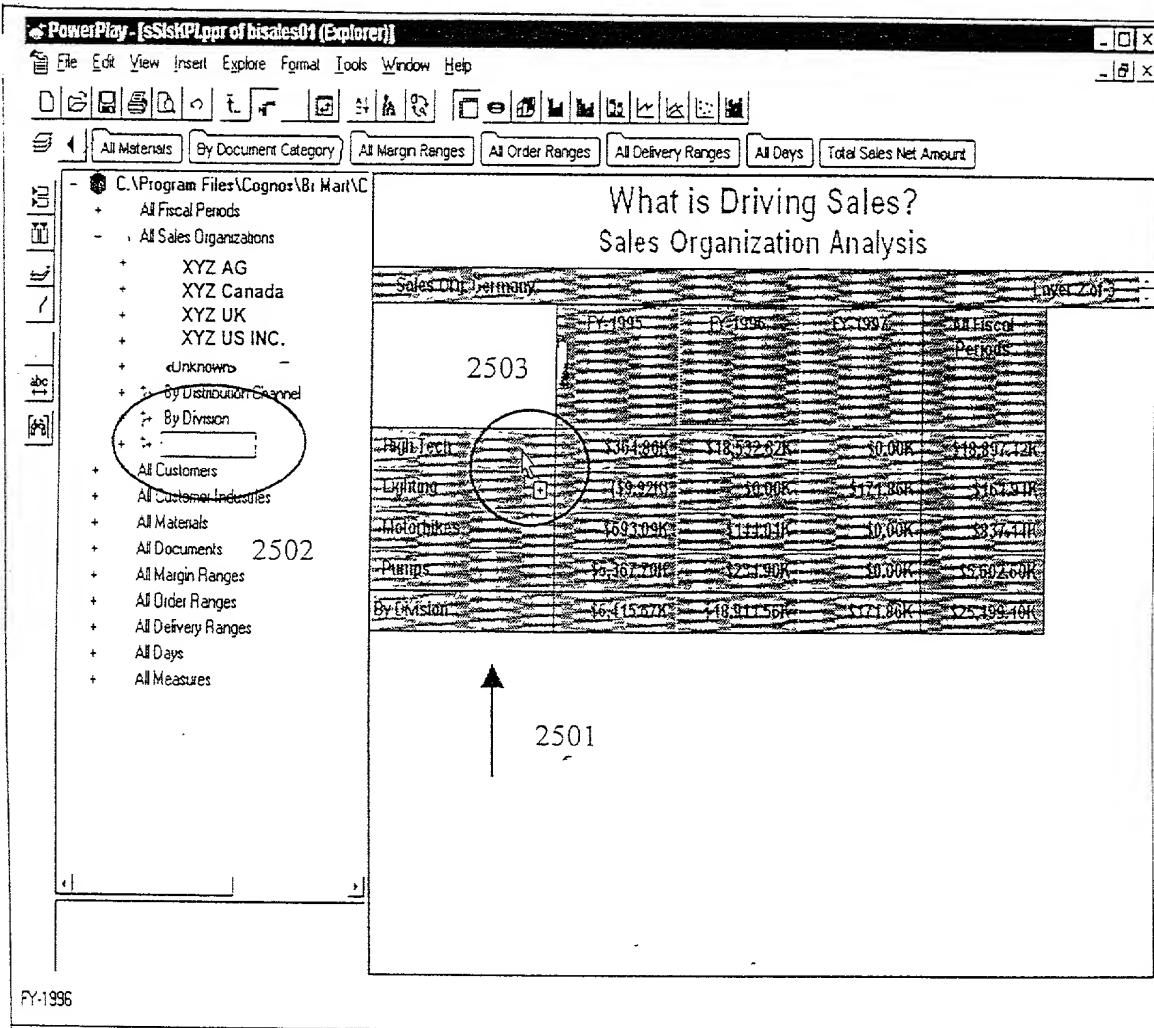


Figure 23

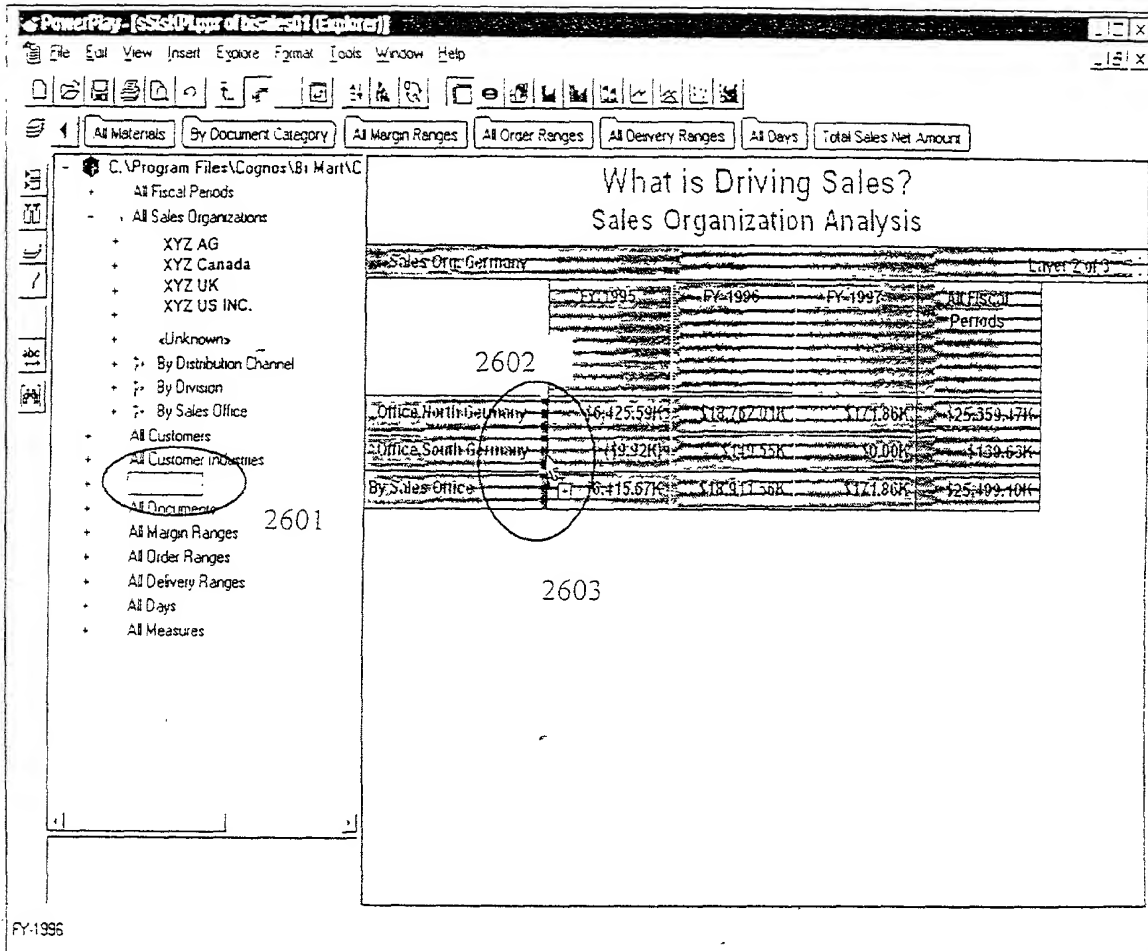


Figure 24

PowerPlay - [SSK] Apps of Sales01 (Explorer)

File Edit View Insert Explore Format Tools Window Help

Navigation icons: Back, Forward, Home, Stop, Print, Find, etc.

Filters: All Materials | By Document Category | All Margin Ranges | All Order Ranges | All Delivery Ranges | All Days | Total Sales Net Amount

File Explorer: C:\Program Files\Cognos\Br Mart\NC

- All Fiscal Periods
- All Sales Organizations
 - XYZ AG
 - XYZ Canada
 - XYZ UK
 - XYZ US INC.
- Unknown
- By Distribution Channel
- By Division
- By Sales Office
- All Customers
- All Customer Industries
- All Documents
- All Margin Ranges
- All Order Ranges
- All Delivery Ranges
- All Days
- All Measures

What is Driving Sales? Sales Organization Analysis

| Sales Org: Germany | | FY 1995 | FY 1996 | FY 1997 |
|----------------------|------------------|-------------|--------------|-----------|
| Office North Germany | Configurable ma | \$1,928,95K | \$1,92,33K | \$0,00K |
| | Finished product | \$1,572,71K | \$1,031,97K | \$171,88K |
| | Semi-finished pr | \$0,13K | \$0,00K | \$0,00K |
| | Trading goods | \$24,20K | \$17,594,86K | \$0,00K |
| | All Materials | \$6,125,59K | \$18,762,01K | \$171,88K |
| Office South Germany | Configurable ma | \$0,00K | \$126,94K | \$0,00K |
| | Finished product | (\$9,92K) | \$5,50K | \$0,00K |
| | Semi-finished pr | \$0,00K | \$17,11K | \$0,00K |
| | All Materials | (\$9,92K) | \$149,55K | \$0,00K |
| By Sales Office | Configurable ma | \$1,928,95K | \$259,37K | \$0,00K |
| | Finished product | \$1,562,79K | \$1,040,48K | \$171,88K |
| | Semi-finished pr | \$0,13K | \$17,11K | \$0,00K |
| | Trading goods | \$24,20K | \$17,594,86K | \$0,00K |

FY 1996

2701

Figure 25

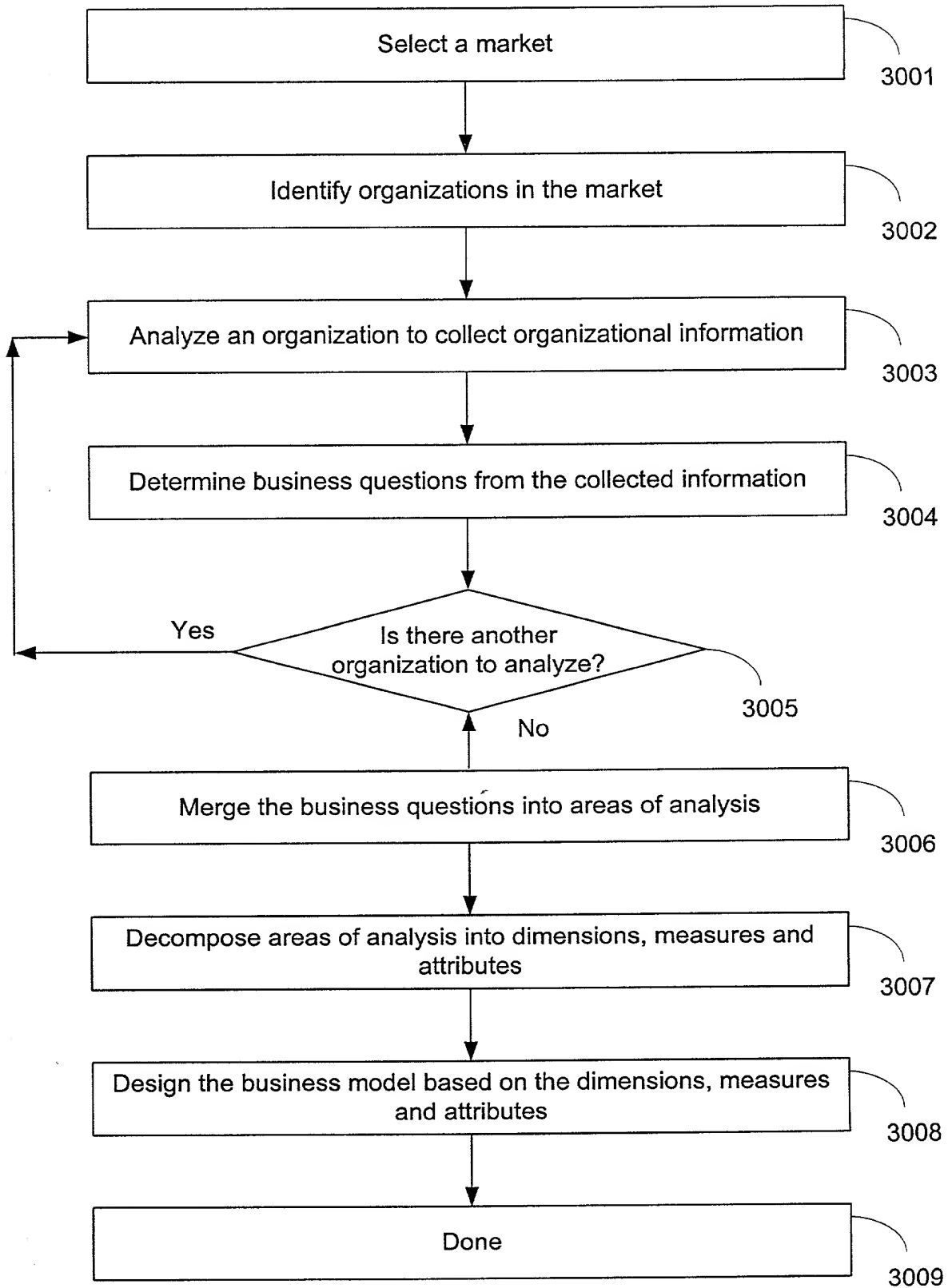


Figure 26

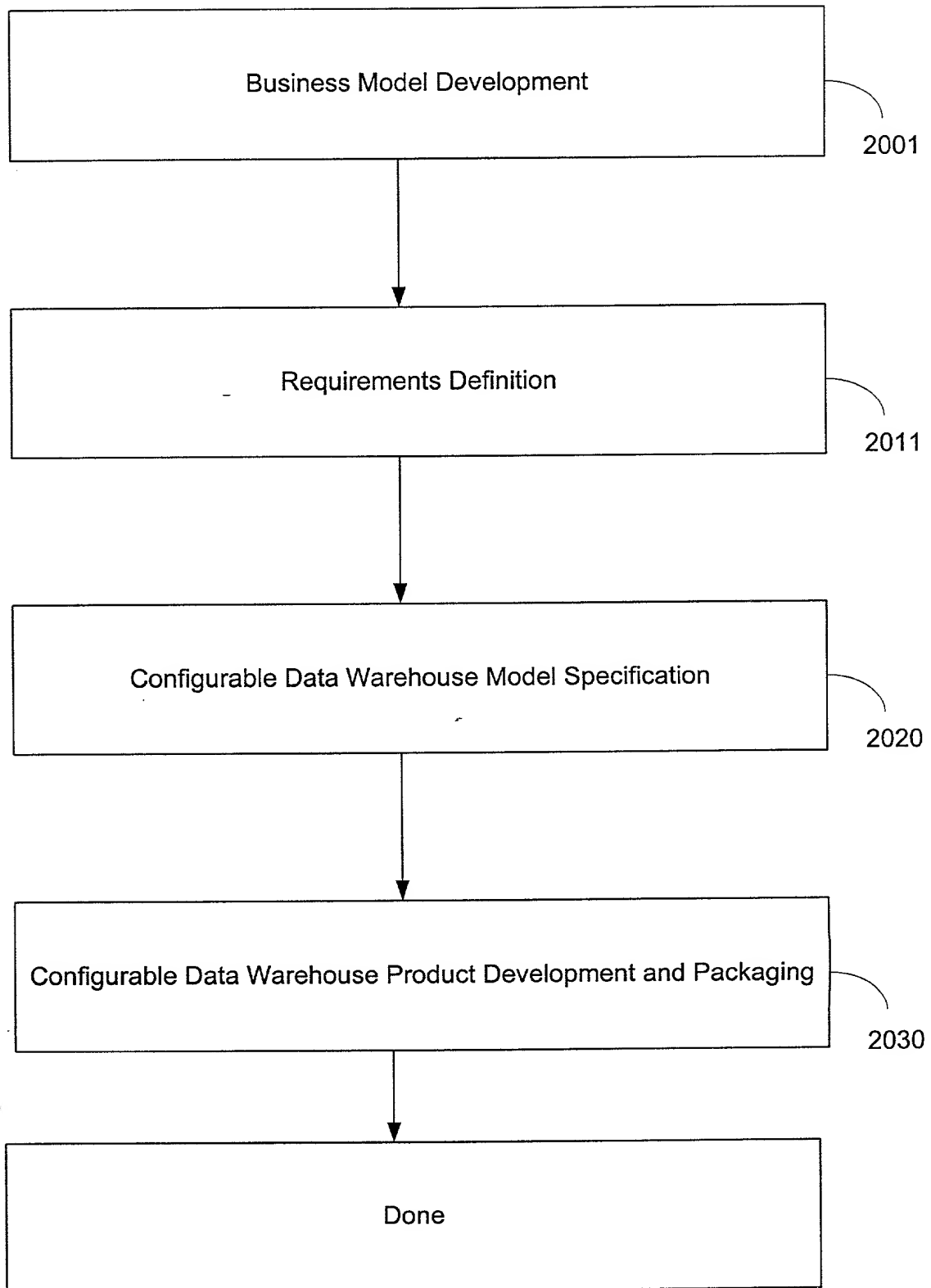


Figure 27A

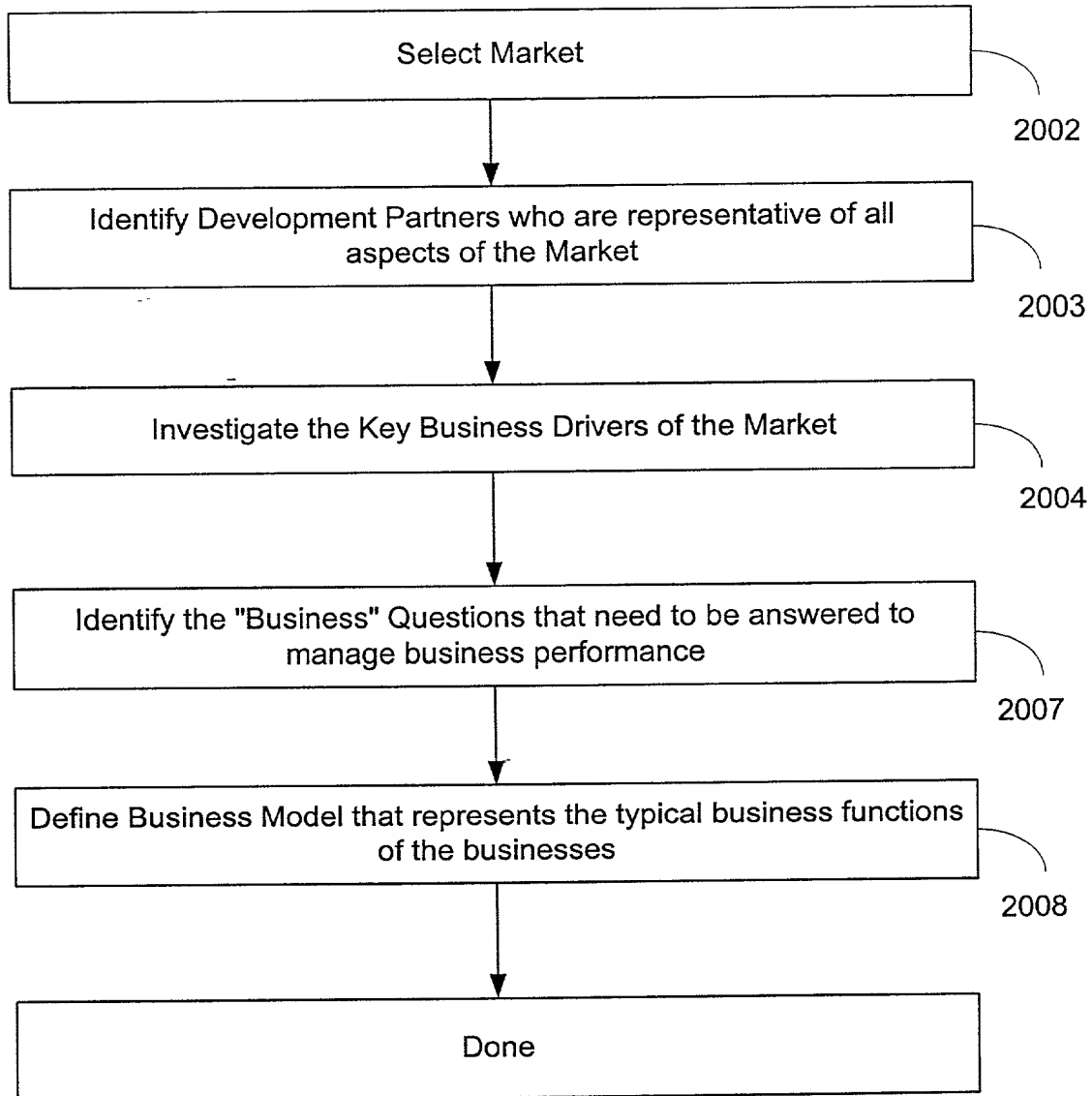


Figure 27B

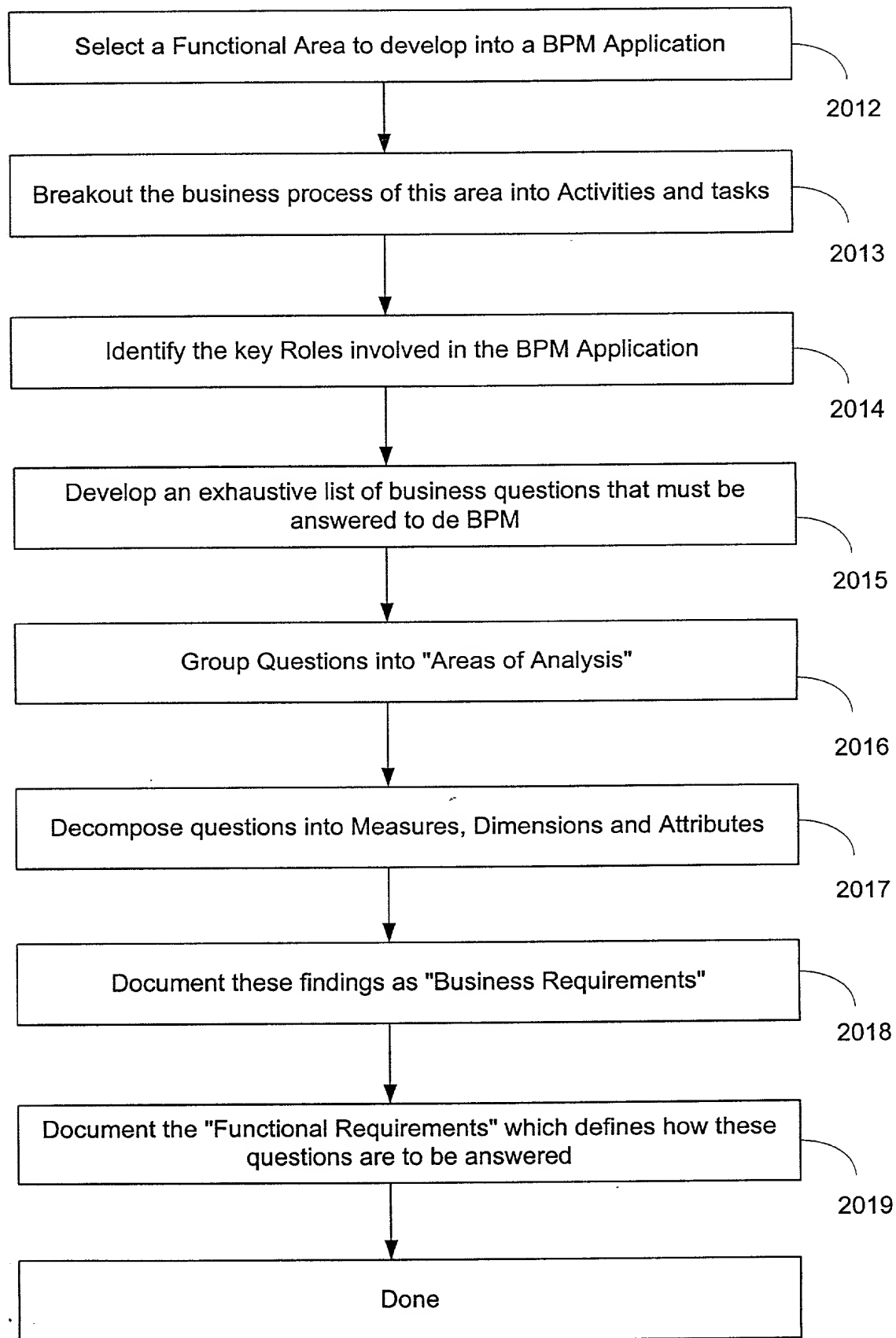


Figure 27C

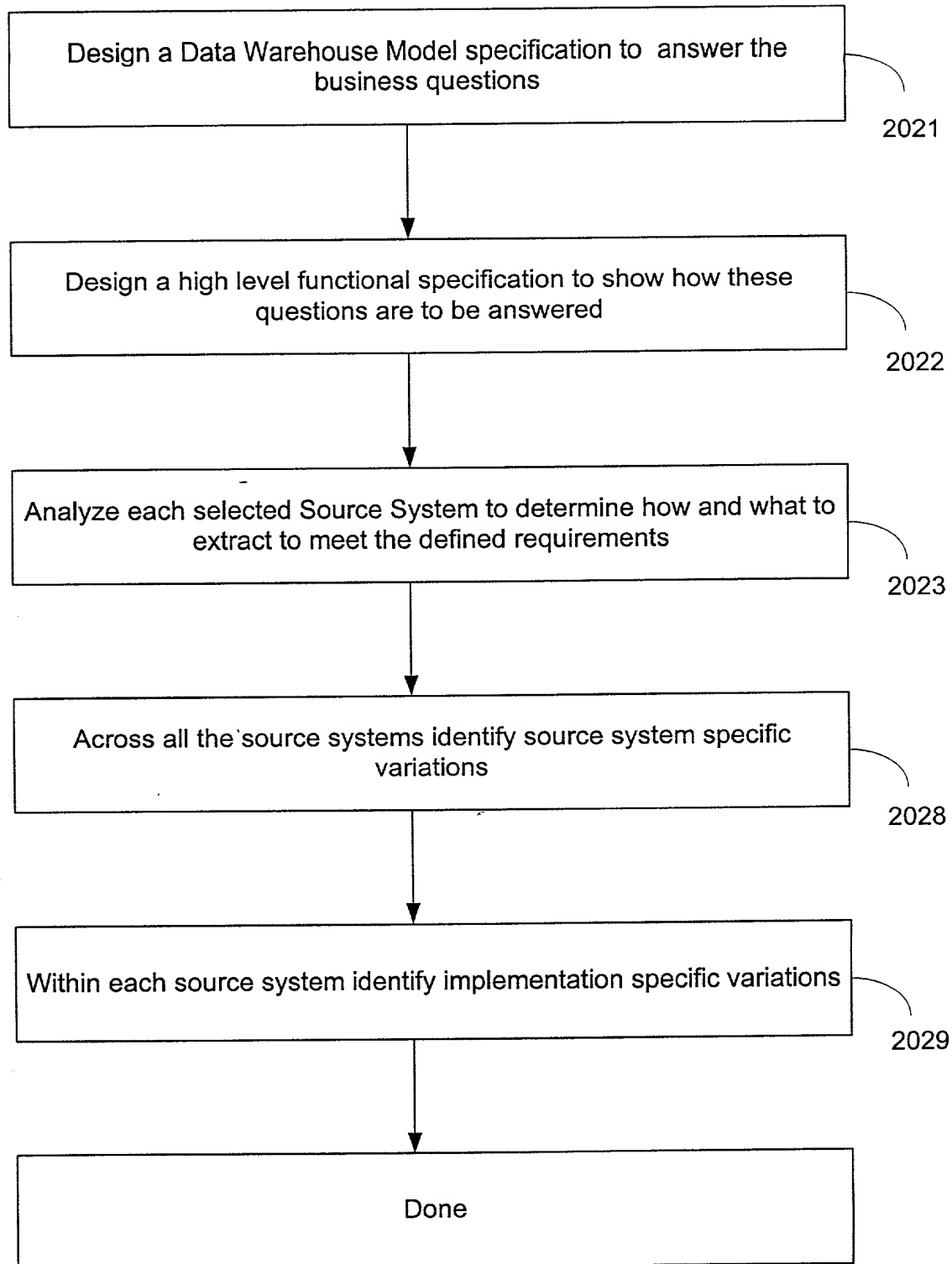


Figure 27D

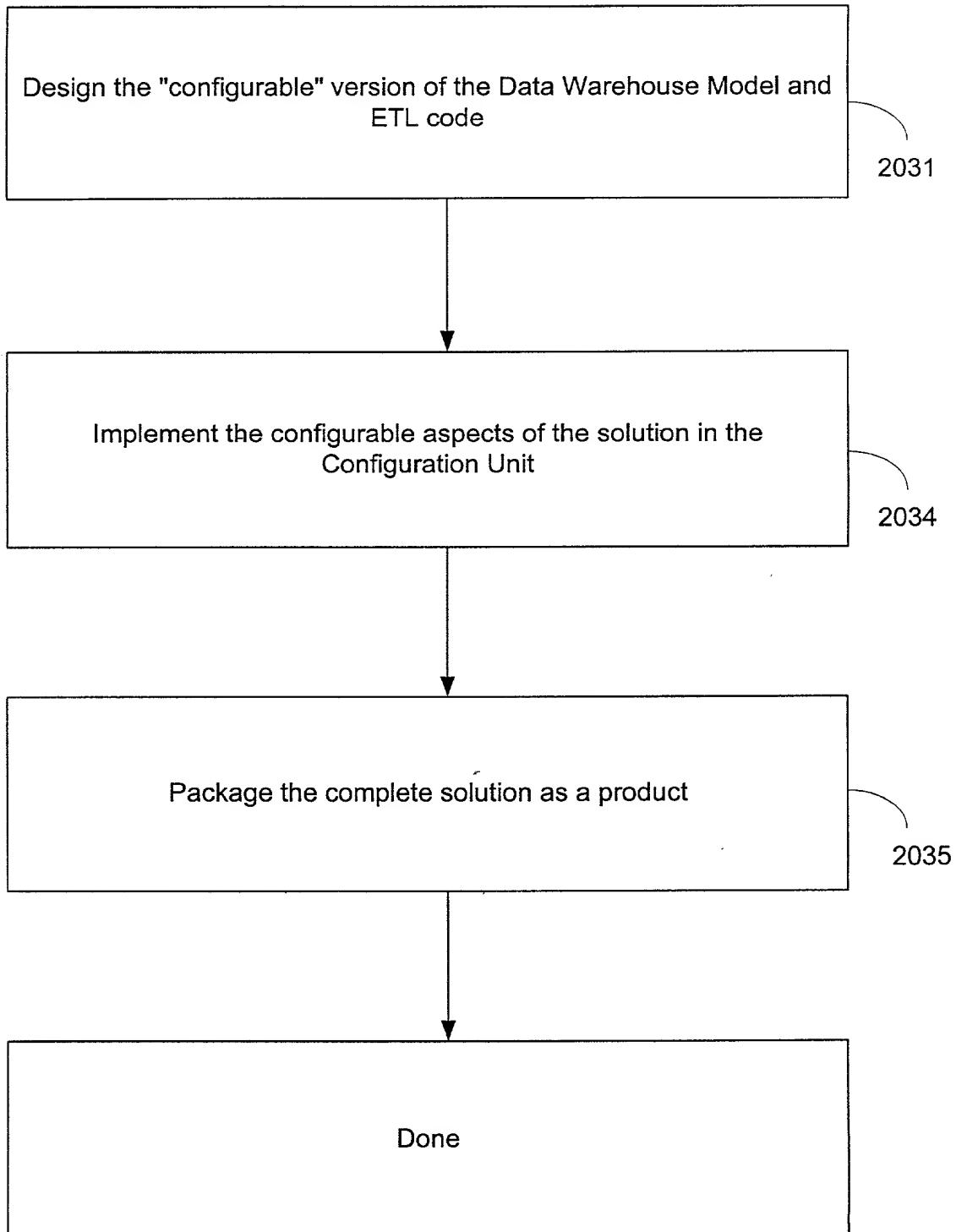


Figure 27E